## **ARKA JAIN UNIVERSITY**

## TRAINING & PLACEMENT DEPARTMENT

# **PLACEMENT OPPORTUNITY @ MILES EDUCATION**

**NOTICE NO.:** AJU/T&P/UG/0098/21-22

**DATE:** 05/05/2022

**NAME OF COMPANY: MILES EDUCATION** 

Registration Deadline: 11:59 pm, 5th MAY 2022.

#### **COMPANY PROFILE:**

Miles up skills students and professionals to help them be future-ready and enable their career progression. Founded by Harvard and Stanford alumni, Miles offers industry-recognized certifications in finance and accounting, digital marketing, branding and advertising, human resources, business leadership, business analytics, and emerging technologies.

**JOB PROFILE:** Marketing Intern (Marketing Interns will become full-time Relationship Managers on the successful completion of their 3 months internships.)

### **INTERN RESPONSIBILITIES:**

- Working closely with the Manager or assigned staff member, and completing all allocated tasks.
- Conducting desktop research, or gathering information through surveys or by speaking to corporates and students of the college.
- Counselling students on the various product offerings of Miles
- Attending and participating in meetings, workshops, events, and exhibitions.
- Liaising with clients, vendors, and suppliers on behalf of the company's managers.
- Updating documents and sales records.
- Reviewing sales performance against sales targets.
- Observing and carrying out sales processes.
- Identifying potential weaknesses and offering improvement suggestions.
- Assisting managers with negotiations.
- Keeping a log of everything learned and delivering presentations to staff and other stakeholders.

**INTERN PROFILE:** 

Strong self-motivation.

Ability to work alone or as part of a team.

• Has a spare laptop and a mobile phone for official work.

• Ability to remain calm in fast-paced environments.

Superb interpersonal skills.

▶ Basic understanding of working on a CRM

Logical and Lateral thinking with a positive attitude

**REMUNERATION:** 

Rs. 10k to 15K pm during 3 months internship. On successful completion of Internship will join as

Relationship Manager with annual pay of Rs. 2.4LPA – Rs. 3.0 LPA.

**COURSE ELIGIBLE:** BBA/BCOM

**ELIGIBLE PASSING YEAR: 2022** 

**GENDER ELIGIBLE:** Both Male & Female

**TENTATIVE JOINING DATE/PERIOD: Immediate** 

**SELECTION PROCESS:** 

Details will be shared before interview

**PROCESS OF REGISTRATION:** 

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or

any other Web Browser) to fill all their details in the provided Google form and should submit to

register successfully.

https://forms.gle/TTWQEchdX8DLxnjo6

**02.** Students registered with the T&P Department for placements are only eligible.

**03.** Please note that it is mandatory to submit the above form to nominate successfully.

**04.** The form can be submitted only once, thus please be cautious while filling up the form.

**05.** The Resume File name must be the student's own name.

06. Registration Deadline: 11:59 pm, 5th MAY 2022.

07. Please Note: The Registration process will automatically turn off after the provided deadline.

**08.** One student can Register only once, thus be cautious while registering.

**09.** You are advised to read & understand the disclaimer below before applying for this opportunity.

10. For queries you may WhatsApp @ 7279900530 (Ms. Zeba Bukhtayar - Sr. Executive Training and

Placement Department)

Sd/-

**HEAD - TRAINING & PLACEMENTS** 

H. K. Sails

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile