

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ BAMBINOS.LIVE

NOTICE NO.: AJU/T&P/UG/0069/21-22

DATE: 14/03/2022

NAME OF COMPANY: BAMBINOS LEARNING SOLUTIONS PRIVATE LIMITED

PAYROLL COMPANY NAME: BAMBINOS LEARNING SOLUTIONS PRIVATE LIMITED

Registration Deadline is 11:59 pm, 15 March 2022.

COMPANY PROFILE:

Bambinos Learning Solutions Private limited India's fastest growing ed-tech startup, we are building a digital academy for leadership development to make kids smart with the realization that each child has unique Intelligence that needs to be identified & developed. They build high-quality programs to help a child developmental, leadership qualities & intellectual strength.

JOB PROFILE: Business Development Associate

Job Responsibilities:

- Initiating phone conversations with parents and pitching them the courses for their kids
- Intensely following up with the prospects and closing the sales within the sales cycle
- Diligently communicating and priming the lead through direct channels
- Achieving the weekly targets in a high-pressure performance-driven competitive Environment
- Monitoring self-performance at all times while also contributing to the team performance, keeping track of factors like conversion factor, Average revenue generated per lead, average revenue per sale, etc.

JOB QUALIFICATION:

- Exceptional communicator and influencer who can deliver sales pitches like a charm
- Result-driven with experience of extremely target centric job
- Confident and persevering risk-taker who thrives in a high-performance high-growth environment
- Self-learners with a high grasping ability so that you can learn about the product
- Immediate joiner

JOB LOCATION: Bengaluru, Karnataka

SALARY PACKAGE OFFERED: INR 3.6 LPA to INR 4.8 LPA

COURSE ELIGIBLE: BBA/BCOM

ELIGIBLE PASSING YEAR: 2022

GENDER ELIGIBLE: Male/Female

TENTATIVE JOINING DATE/PERIOD: Immediate

SELECTION PROCESS:

- 1st Round with HR Manager.
- 2nd Round with Sales Manager.
- 3rd Round with the CEO

ANY BOND/SECURITY AMOUNT: NO

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/DZfzJHu4HS2vm7vMA>

02. Students registered with the T&P Department for placements, are only eligible.

03. Please note that it is mandatory to submit the above form to nominate successfully.

04. The form can be submitted only once, thus please be cautious while filling up the form.

05. The Resume File name must be student's own name.

06. Registration Deadline is 11:59 pm, 15 March 2022.

07. One student can Register only once, thus be cautious while registering.

08. Please Note: The Registration process will automatically turn off after the provided deadline.

09. You are advised to read & understand the disclaimer below before applying for this opportunity.

10. For queries you may Whatsapp @ 7279900530 (Ms. Zeba - Sr. Executive Training and Placement Department)

Sd/-



HEAD - TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training &

Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.