



**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY @ BYJU'S (THINK & LEARN PVT. LTD.)**

NOTICE NO.: AJU/T&P/UG/0065/21-22

DATE: 11/03/2022

NAME OF COMPANY: BYJU'S (THINK & LEARN PVT. LTD.)

PAYROLL COMPANY: BYJU'S (THINK & LEARN PVT. LTD.)

**Registration Deadline is 1:00 pm, 12<sup>th</sup> March 2022**

**ABOUT COMPANY:**

**BYJU'S (THINK & LEARN PVT. LTD.)** is a pioneer in the global Ed-tech segment and the parent company of BYJU's learning app, the largest K12 learning app in the world with over 10 million students learning with us. A winner of the Deloitte Fastest 50 India Award for six years in a row and a winner of the Fastest 300 Asia Award for the last three years, this company has doubled its growth year on year. BYJU's Learning App provides lessons in math and science for students from grade 4 to 12 through formats such as videos, tests, quizzes, personalized learning paths, and even games.

There are programs also for competitive examinations like the JEE, NEET, CAT, GRE, GMAT, and UPSC. BYJU's Learning App is a giant in the global Ed-tech space with an array of investors valuing the company at thousands of crores.

It was also the first Asian company to get the backing of Facebook's founder Mark Zuckerberg. Their employees can look forward to multiple benefit schemes starting from incentives, impact bonuses, travel incentives, health benefits and much more & if they are passionate about making India and the world Think & Learn through various platforms, modes and pedagogues then they should look no further!

WEBSITE: <https://byjus.com/>

**DESIGNATION:** Business Development Trainee (For First 02 months)/ Business Development Associate (After successful completion of Training)

**SECTOR:** Sales, Business Development

**JOB LOCATION: Across India**

**ELIGIBLE COURSE: BBA/BCOM**

**ELIGIBLE CRITERIA:** Minimum 60% in 10<sup>th</sup> standard

**ELIGIBLE PASSING YEAR: 2022**

**GENDER ELIGIBLE: Male & Female**

**TRAINING:**

All selected candidates will be part of a 06 weeks training process under the Business Development Trainee profile at a monthly stipend of INR 25,000. On successful completion of training, candidates will be promoted to the role of Business Development Associates (BDA).

The first 2 weeks of this training will be classroom training followed by 4 weeks of "On- the-Job Training", both at the BDT Training Location. There will be additional performance incentives which will be applicable during the training period. Currently till our offices re-open, the training will happen in the Work from Home mode. Once our offices are open, the training will shift to the BDT Training Location.

Upon successful completion of training based on clearing the company's expected parameters, you will be confirmed as BDA - Direct Sales (at 10 LPA). Also, only after confirmation to the BDA role, you will start work at their 'Role Location'.

**SALARY PACKAGE OFFERED:**

**POST TRAINING:**

**CTC Rs.10 Lakhs per annum (Rs.7 Lakhs per annum as fixed pay and Rs. 3 Lakhs per annum as Incentive Pay)**

**During the Training program of 2 months:**

**CTC Rs. 5 Lakhs Per Annum (INR 3 Lakhs Per Annum as Fixed pay & INR 2 Lakhs Per Annum as Incentive Pay)**

**JOB DESCRIPTION:**

You will begin in an individual contributor's role, working in a team of go-getters to help spread the Byju's way of Learning in your city. You would be showcasing the unique Byju's way of Learning to students and parents and will be responsible for mentoring and sales in your designated zone.

**PREFERRED SKILL SETS:**

- Ø Having a keen interest and deep understanding of the Indian education sector
- Ø Interested in mentoring and guiding students
- Ø Having a knack for sales
- Ø Good interpersonal and presentation skills

**TENTATIVE JOINING DATE/PERIOD: After successful completion of course**

**SELECTION PROCESS: Virtual**

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/NoWRGLcqsG3tAS5h9>

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Already placed & debarred students are not eligible.

**04.** Updated list of debarred students is available with the respective Faculty Coordinators.

**05.** Please note that it is mandatory to submit the above form to nominate successfully.

**06.** The form can be submitted only once, thus please be cautious while filling up the form.

**07.** The Resume File name must be student's own name.

**08. Registration deadline for Nomination is 01:00 pm, 12<sup>th</sup> March 2022.**

**09.** One student can Register only once, thus be cautious while registering.

**10.** Please Note: The Registration process will automatically turn off after the provided deadline.

**11.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**12. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).**

Sd/-

**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly& understand the Placement Policy (Procedural & Behavioural both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.