

**ARKA JAIN UNIVERSITY**

**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY @ DRISHTI THE VISION**  
**FOUNDATION (DRISHTI IAS)**

NOTICE NO.: AJU/T&P/UG/0064/21-22

DATE: 10/03/2022

NAME OF COMPANY: DRISHTI THE VISION FOUNDATION (DRISHTI IAS)

PAYROLL COMPANY NAME: DRISHTI THE VISION FOUNDATION (DRISHTI IAS)

**Registration Deadline is 11:00 am, 11<sup>th</sup> March 2022**

**COMPANY PROFILE:**

**Drishti IAS** is an institution dedicated to Civil Services preparation. The institute was established in November 1999 by Dr. Vikas Divyakirti and Dr. Taruna Verma. Today, it is one of the most popular institutions among civil services aspirants of both English & Hindi mediums.

As of today, 'Drishti IAS', is a group of multiple ventures working in the field of education. The most famous venture is the institute itself, known as - 'Drishti: The Vision' and it provides guidance to aspirants preparing for UPSC Civil Services Examination in both English and Hindi mediums.

'Drishti Publications' is another major venture of Drishti IAS, through which various monthly current affairs magazine titled 'Drishti Current Affairs Today', 'Uttar Pradesh Current Affairs Today', 'Rajasthan Current Affairs Today' and many others are published in both the Hindi and English mediums. Also, a variety of books meant for Civil Services Examinations and other competitive exams are published on a regular basis.

'Drishti Media' is also its emerging venture through which innovative educational audio-video programs are being created for the Civil Services Examination.

WEBSITE: <https://www.drishtiias.com/>

**JOB DESIGNATION: Business Development Trainee**

**JOB LOCATION: Dr. Mukherjee Nagar, Delhi**

**SALARY PACKAGE OFFERED:**

**CTC Rs.3.36 LPA**

**(Note: All selected candidates will be a part of a 02 months training process under profile of Business Development Trainee at a monthly stipend of Rs.15000. On successful completion of training, candidates will be promoted to profile of Business Development Associate.)**

**COURSE ELIGIBLE: BBA/BCOM**

**ELIGIBLE PASSING YEAR: 2022**

**GENDER ELIGIBLE: Male/Female**

**JOB ROLE & RESPONSIBILITIES:**

- 1) Providing appropriate information to students about various courses/programs.
- 2) Working with both internal and external stakeholders to ensure objectives of organisation.
- 3) Coordinating pre-sales and post-sales follow up.
- 4) Achieving and exceeding KPIs set by the Manager.
- 5) Monitoring market trends and providing regular competitor feedback.

**JOB REQUIREMENTS:**

- 1) Interest in mentoring and guiding students
- 2) Good communication skills (English & Hindi)
- 3) Good interpersonal and presentation skills
- 4) Sales oriented personality

**SELECTION PROCESS:** Virtual

**MODE OF WORK:** Work from Office

**TENTATIVE JOINING DATE/PERIOD: Immediate (During the semester examination leave will be provided)**

**ANY BOND/SECURITY AMOUNT: None**

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/oqja1KULJkNE2ZjD9>

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Already placed & debarred students are not eligible.

**04.** Updated list of debarred students is available with the respective Faculty Coordinators.

**05.** Please note that it is mandatory to submit the above form to nominate successfully.

**06.** The form can be submitted only once, thus please be cautious while filling up the form.

**07.** The Resume File name must be student's own name.

**08. Registration deadline for Nomination is 11:00 am, 11<sup>th</sup> March 2022.**

**09.** One student can Register only once, thus be cautious while registering.

**10.** Please Note: The Registration process will automatically turn off after the provided deadline.

**11.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**12. Coordinating Training & Placement Officer: Mr. Rahul Rej (WhatsApp @ 9831664615).**

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for

the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly& understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.