



ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ MYFIRSTXP (ZOLO STAYS)

NOTICE NO.: AJU/T&P/PG/0061/21-22

DATE: 14/03/2022

NAME OF COMPANY: MYFIRSTXP

PAYROLL COMPANY: ZOLOSTAYS PROPERTY SOLUTIONS PVT. LTD.

Registration Deadline is 1:00 pm, 15th March 2022

ABOUT COMPANY:

MyFirstXP by **Zolostays Property Solutions Pvt. Ltd.** is India's one of the first platforms with the idea of bridging the disconnect that exists in the system, between what students learn through various programs and what employers expect from them while hiring. Students spend millions of rupees to complete their studies and other courses - all of which ideally, has to culminate in a great job.

However, due to less job contextually and job relevance of the courses, a significant majority of these students struggle to get one. Ironically, at the same time, the companies are struggling to get the right talent for their workforce. And this is where **MyFirstXP** come in.

At **MyFirstXP**, they have created a solution that bridges this last-mile gap. One which helps job aspirants as well as the companies who hire them.

WEBSITE: <https://myxp.ai/about-us>

DESIGNATION: Business Development Associate

JOB LOCATION: Bengaluru

ELIGIBLE COURSE: MBA

ELIGIBLE PASSING YEAR: 2022

GENDER ELIGIBLE: Male & Female

SALARY PACKAGE OFFERED:

COURSE	PACKAGE OFFERING (Yearly)	
MBA	CTC RS.4,00,000/- (FIXED)	RS.2,00,000/- (VARIABLE)

JOB RESPONSIBILITIES:

1. Achieve the set targets
2. Reach out to the leads assigned through the outbound process.
3. Convert the Inbound leads.
4. Lead Conversion
5. Revenue Generation

PREFERRED SKILL SETS:

1. Good interpersonal and presentation skills
2. Good communication skills
3. Presentable

TENTATIVE JOINING DATE/PERIOD: Immediate (Leave will be provided at the time of final semester examination)

SELECTION PROCESS: OFFLINE (AJU CAMPUS)

- ✓ Company PPT
- ✓ Group Discussion
- ✓ Personal Interview

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/extZRDSQyVuskLBx7>

02. Students registered with the T&P Department for placements, are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective Faculty Coordinators.

05. Please note that it is mandatory to submit the above form to nominate successfully.

06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be student's own name.

08. Registration deadline for Nomination is 01:00 pm, 15th March 2022.

09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11. You are advised to read & understand the disclaimer below before applying for this opportunity.

12. Coordinating Training & Placement Manager: Mr. Rahul Rej (WhatsApp @ 9831664615).

Sd/-

HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly& understand the Placement Policy (Procedural & Behavioural both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.