

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY @ INVESTOSURE

NOTICE NO.: AJU/T&P/UG/0056/21-22

DATE: 21/02/2022

NAME OF COMPANY: Investosure

Registration Deadline – 11:59 am, 22nd February 2022.

COMPANY PROFILE:

Investosure is a trade mark registered under the name of HNS capital solutions pvt ltd. We started as a proprietor firm in 2010 as private fund lender organization with a single branch in sonipat, Haryana. In 2012, we entered in Portfolio management Services giving our clients diversified investment options. We extended our products from individual unsecured loans to Mutual funds, Stock market training, advisory services, insurance and real estate investments and consultations. In 2014, we were able to provide services to our clients with various investment options and avenues. Now, we have grown to a team of more than 150+ member across 5 locations in Delhi NCR. Our motive is to provide financial stability and security to individuals.

Website: www.investosure.in

JOB PROFILE: Sales Executive

JOB DESCRIPTION:

- Generate Quality leads to expand our customer base.
- Meet or exceed sales goals and contribute to month over month growth.
- Improve our time spent winning and closing sales.
- Generate new customer leads.
- Perform outreach to specified customer segments/territories.
- Provide a daily summary of calls and lead status.
- Prepare monthly sales report.
- Present and up sell company offerings to new customers.
- Generating Leads from Self (natural) Market.
- Converting leads into successful sales.
- Hiring agents and vendors.
- Planning and preparing timeline for training of vendors and agents with training team
- Motivating agents/vendors/ free-lancers for achieving sales benchmarks.
- Adherence to TAT for achieving set goals and benchmarks.
- Creating plan layout and execution strategies for given territory.

- Perks & Incentive start after probation period.

JOB LOCATION: PAN INDIA

- A Bachelor's/Master degree in business, marketing and related field.
- People with banking exp. will be preferred.
- Experience: 0-1 year.
- Strong communication skills.
- Target Oriented
- Go-getting and Self-motivated.
- Confident and knowledge of market.
- People handling skills.

SALARY PACKAGE OFFERED:

- CTC: 5 lac to 7 lac
- Other Perks: Cash incentives + Domestic Trips + Medical Insurance + Electronic Gadgets.

ELIGIBLE COURSE: BBA & B.COM

PASSING YEAR 2022

GENDER ELIGIBLE: Male/Female

TENTATIVE JOINING:

SELECTION PROCESS:

- Telephonic
- Zoom meeting or Google meet (final interview round)
- Aptitude Test – Online CBT
- HR round – Online/ Offline
- Operations Round

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/WqUt1ZNterFNycJQ8>

02. Students registered with the T&P Department for placements are only eligible.

03. Please note that it is mandatory to submit the above form to nominate successfully.

04. The form can be submitted only once, thus please be cautious while filling up the form.

05. The Resume File name must be the student's own name.

06. Registration Deadline is 11:59 am, 22nd February 2022

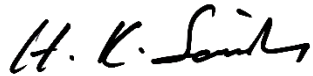
07. The Registration process will automatically turn off after the provided deadline.

08. One student can Register only once, thus be cautious while registering.

09. You are advised to read & understand the disclaimer below before applying for this opportunity.

10. For queries you may WhatsApp @ 7279900530 (Ms. Zeba, Training and Placement Department).

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.