

ARKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ MAVERICKS

NOTICE NO.: AJU/T&P/UG/0045/21-22

DATE: 04/02/2022

NAME OF COMPANY: MAVERICKS

PAYROLL COMPANY NAME: MAVERICKS

Registration Deadline is 10:00 am, 07th February 2022

COMPANY PROFILE:

Mavericks is an online education platform to help individuals develop their professional potential in the most engaging learning environment. Online education is a fundamental disruption that will have a far-reaching impact. At Mavericks, they are working towards transforming this online education wave into a tsunami! They are taking a full-stack approach of leveraging content, technology, marketing and services to offer quality education at scale in partnership with corporate & academics to offer a rigorous & industry relevant program.

Mavericks' education is one of the authorized partner of NMIMS Global Access School for Continuing Education.

WEBSITE: www.mavericks.net.in

JOB DESIGNATION: **Business Development Executive**

JOB LOCATION: **Bangalore**

SALARY PACKAGE OFFERED:

CTC Rs.4.45 LPA (2.45 LPA fixed+ 2 LPA Variable)

COURSE ELIGIBLE: BBA/BCOM

ELIGIBLE PASSING YEAR: 2022

GENDER ELIGIBLE: Male/Female

PROBATION PERIOD: 03 Months

JOB ROLE & RESPONSIBILITIES:

- Take prospects from initial contact to qualified phase over the phone.
- Generate revenue by counselling prospects and converting them into sales.
- Meet & exceed pipeline contribution goals.
- Respond quickly to assigned leads (No cold calling targets) Willingness to be measured by weekly and monthly metrics.
- Present product solutions virtually

JOB REQUIREMENTS:

- Excellent & Effective Communication Skills(Both written & Spoken)
- Should be fluent in Hindi(Mandatory)
- Highly energetic & enthusiastic
- Good interpersonal & presentation skills
- Ability to approach any situation with patience and very strong empathy

→ Leadership Skills

SELECTION PROCESS: Virtual

TENTATIVE JOINING DATE/PERIOD: Immediate (During the semester examination leave will be provided)

WORKING DAYS: Monday to Saturday (Sunday Fixed off)

ANY BOND/SECURITY AMOUNT: None

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/fzMfMXfSV48jjEoz7>

02. Students registered with the T&P Department for placements, are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective Faculty Coordinators.

05. Please note that it is mandatory to submit the above form to nominate successfully.

06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be student's own name.

08. Registration deadline for Nomination is 10:00 am, 7th February 2022.

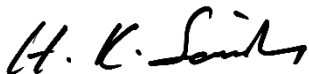
09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11. You are advised to read & understand the disclaimer below before applying for this opportunity.

12. Coordinating Training & Placement Officer: Mr. Rahul Rej (WhatsApp @ 9831664615).

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.