

ARKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ STAR UNION DAI-ICHI LIFE
INSURANCE CO.PVT.LTD.

NOTICE NO.: AJU/T&P/PG/0049/21-22

DATE: 14/02/2022

NAME OF COMPANY: STAR UNION DAI-ICHI LIFE INSURANCE CO.PVT.LTD.

PAYROLL COMPANY NAME: STAR UNION DAI-ICHI LIFE INSURANCE CO.PVT.LTD.

Registration Deadline is 11:59 am, 15th February 2022

COMPANY PROFILE:

Star Union Dai-ichi Life Insurance Co. Ltd. (SUD Life) is a joint venture (JV) of Bank of India, Union Bank of India and Dai-ichi Life, a leading Life Insurance Company of Japan. Bank of India and Union Bank of India are leading Indian public sector banks and have a robust nationwide network.

Dai-ichi Life is the second largest life insurance company of Japan and is one of the top ten life insurers in the world. **Dai-ichi Life was established in 1902 and is a recognized brand name across the globe.** Dai-ichi Life is renowned for sound product knowledge, superior asset management skills, and strong operational capabilities to manage life insurance businesses globally.

SUD Life is committed to providing insurance products across various strata of society and geographies as per the needs of the customer. At SUD Life, the customer commands topmost priority.

The promoters of SUD Life have a long-term commitment towards their customers and stake holders and have earned the trust of 64 million customers. These strengths and values have been inherited by SUD Life, as they make their way to become the next rising star in the Indian life insurance business, promising exceptional value to all their stakeholders

WEBSITE: <https://www.sudlife.in/>

JOB DESIGNATION: **1. Insurance Officer**
2. Sr. Insurance Officer

JOB LOCATION: Anywhere in India

SALARY PACKAGE OFFERED:

CTC Rs.2.50 LPA to CTC Rs.2.80 LPA + Other Benefits (Group Term Life Insurance, Mediclaim facility [Including dependents] etc.)

COURSE ELIGIBLE: MBA

ELIGIBLE PASSING YEAR: 2022

GENDER ELIGIBLE: Male/Female

JOB ROLE:

Building and maintaining excellent relationships with the partner bank officials at the Branch level. Promoting sales and achieving targets set by the company in respect of new business, renewal persistency and promoting company's brand image within the given cluster of branches.

JOB RESPONSIBILITIES:

- Achieving and exceeding new business targets (new business as well as renewals) through the assigned partner bank branches.
- Ensure sales & service support within the cluster assigned viz. closing sales calls, aiding in completion of documentation, facilitating pre-insurance medical examination, scrutiny of the proposal papers so as to minimize the turnaround time in policy issuance
- Facilitating renewal premium collections and customer service.
- Sales Management - Keeping records of daily activities, leads generated and closed, and special programs such as Bima Bazaars, branch meetings
- Ensuring that SUD's brand and its products get continually promoted
- Promoting the brand image of the Company and implementing all initiatives of the Company related to brand building exercises, as well as maintaining excellent relationship with the bank personnel
- Arranging exhibitions, customer meets, cluster meets etc. in consultation with the supervising officials
- Providing daily MIS/ daily report of performance to one's supervising officials.

KEY SKILLS:

- ❖ Communication - Local Language proficiency with working knowledge of English
- ❖ Interpersonal skills, Relationship Management

SELECTION PROCESS: Offline

- 1) Group Discussion
- 2) Personal Interview

MODE OF WORK: Work from Office

TENTATIVE JOINING DATE/PERIOD: Immediate (During the semester examination leave will be provided)

ANY BOND/SECURITY AMOUNT: None


PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/xJXuNtv4QFXXA1yo6>

02. Students registered with the T&P Department for placements, are only eligible.
03. Already placed & debarred students are not eligible.
04. Updated list of debarred students is available with the respective Faculty Coordinators.
05. Please note that it is mandatory to submit the above form to nominate successfully.
06. The form can be submitted only once, thus please be cautious while filling up the form.
07. The Resume File name must be student's own name.
08. **Registration deadline for Nomination is 11:59 am, 15th February 2022.**
09. One student can Register only once, thus be cautious while registering.
10. Please Note: The Registration process will automatically turn off after the provided deadline.
11. You are advised to read & understand the disclaimer below before applying for this opportunity.
12. **Coordinating Training & Placement Officer: Mr. Rahul Rej (WhatsApp @ 9831664615).**

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.