## **ARKA JAIN UNIVERSITY**

### **TRAINING & PLACEMENT DEPARTMENT**

## PLACEMENT OPPORTUNITY @ GEETANJALI HOMESTATE

NOTICE NO.: AJU/T&P/PG/0038/21-22 DATE: 20/01/2022

#### NAME OF COMPANY: GEETANJALI HOMESTATE PRIVATE LIMITED

## **Registration Deadline - 02:00 pm, 21<sup>st</sup> January 2022**

#### COMPANY PROFILE:

**Geetanjali Group** is NCR's exclusive & specialized real estate service provider group dealing in proving commercial & residential property, an inaugural amongst professional real estate consulting companies in NCR. The Company has more than 6 years of amazing experience in real estate, they believe in providing class & quality to their customers with the help of proper technology & process.

#### PLACEMENT TYPE: Full-time/Work from Office

#### JOB DESCRIPTION:

- 1. Responsible for generating sales with existing customers and developing opportunities with new customers.
- 2. Meet prospects and clients interested in properties to offer them real estate deals.
- 3. Create and update Listings, Mailers of available properties.
- 4. Cold-Calling in order to create interest in products & services, generate new business leads & arrange meetings.
- 5. Understand customer needs/requirements and educate them accordingly.
- 6. Able to generate the leads and make it into conversion and achieve a given target.
- 7. Handle market related activities such as Promotional activities, Site Visit, Outdoor Marketing etc.

#### **REQUIREMENTS:**

- 1. Well Groomed Personality
- 2. Strong communication and interpersonal skills
- 3. Highly self-driven and self-motivated approach
- 4. Male Students should have vehicles with them
- 5. Looking for Immediate Joiners only

#### JOB LOCATION: Gurugram

#### SALARY PACKAGE OFFERED: CTC INR 5 LPA - [ INR 3 LPA (Fixed) + INR 2 LPA (Variable) ]

ELIGIBLE COURSE: MBA, PASSING YEAR 2022

GENDER ELIGIBLE: Male/Female

TENTATIVE JOINING DATE/PERIOD: Immediate

SELECTION PROCESS: Virtual Interview

#### **PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

# https://forms.gle/SXYFfRXpjaoyaikr8

- 02. Students registered with the T&P Department for placements, are only eligible.
- **03.** Please note that it is mandatory to submit the above form to nominate successfully.
- 04. The form can be submitted only once, thus please be cautious while filling up the form.
- **05.** The Resume File name must be student's own name.

#### 06. Registration Deadline is 2:00 pm, 21<sup>st</sup> January 2022.

- **07.** The Registration process will automatically turn off after the provided deadline.
- **08.** One student can Register only once, thus be cautious while registering.
- **09.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- **10.** For queries you may Whatsapp @ 7279900530 (Ms. Zeba, Training and Placement Department).

Sd/-

H. K. Sails

**HEAD – TRAINING & PLACEMENTS** 

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement, before applying for the above-mentioned profile.