

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ LEARNING SHALA

NOTICE NO.: AJU/T&P/PG/0018/21-22

DATE: 01/12/2021

NAME OF COMPANY: LEARNING SHALA

Registration Deadline: 11:59 am, 2nd December 2021.

COMPANY PROFILE:

Learning Shala is a distance learning portal for parents, students, and education industry professionals who are seeking information on various distance courses offered at several best universities in India and abroad. One can rely on the information on distance learning courses and universities shared on Learning Shala portal. Learning Shala has a dedicated team of admission counselors to assist students in gaining admission in distance learning courses in top-notch universities.

JOB PROFILE: Business Development Executive

JOB DESCRIPTION:

- Counselling Potential learner, helping them in planning their career path
- Carry end-to-end sales cycle, which includes making phone calls, counselling, sales closing and post-sales relationships.
- Completing monthly enrolled targets
- Maintaining a detailed database of all the interactions with candidates.
- Minimum of 100+ Dials every day with 40+ Connects.
- 2 hours of talk time on an average per day
- 2 enrolled students per week.
- Monthly revenue targets to be met consistently

SKILLS REQUIRED

- Individual having outstanding English (Written and Verbal) Communication skills
- Hardworking and dedicated individual having knack for sales
- Can approach any situation with witness and calmness
- Great listeners who can bond with the prospective candidates by solving their queries
- Passionate about delivering high level of services to candidates at any time
- Basic knowledge of MS. Office

JOB LOCATIONS: Noida, Hyderabad and other locations

SALARY PACKAGE OFFERED: CTC INR 5.64 LPA

COURSE ELIGIBLE: MBA (This is a hard-core sales job. Only those who are interested in a sales profile should apply)

ELIGIBLE PASSING YEAR: 2022

GENDER ELIGIBLE: Both Male & Female

TENTATIVE JOINING DATE/PERIOD: Immediate

SELECTION PROCESS:

Virtual Drive

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/VzvnJN6vGKgSXFbv7>

02. Students registered with the T&P Department for placements are only eligible.

03. Please note that it is mandatory to submit the above form to nominate successfully.

04. The form can be submitted only once, thus please be cautious while filling up the form.

05. The Resume File name must be the student's own name.

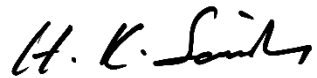
06. Registration Deadline: 11:59 am, 2nd December 2021. The Registration process will automatically turn off after the provided deadline.

07. One student can Register only once, thus be cautious while registering.

08. You are advised to read & understand the disclaimer below before applying for this opportunity.

09. For queries you may Email placements@arkajainuniversity.ac.in

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioural both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.