

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY @ LEADSQUARED**

NOTICE NO.: AJU/T&P/PG/0016/21-22

DATE: 27/11/2021

NAME OF COMPANY: LEADSQUARED

**Registration Deadline: 11:59 pm, 28<sup>th</sup> November 2021.**

**COMPANY PROFILE:**

LeadSquared is a leading Sales Execution and Marketing Automation platform used by over 900 businesses worldwide. It helps drive sales efficiencies across New Sales, Renewals and Field Sales processes for businesses that sell at speed. LeadSquared offers a next generation, all enabled automation process engine that helps organizations automate, analyze and optimize their sales and marketing processes.

**JOB PROFILE:**

- (A) BDE (Field Sales and Educational Sales)
- (B) SDR (Sales Development Representative)
- (C) Pre-Sales-Tech

**JOB LOCATION: PAN INDIA**

**SALARY PACKAGE OFFERED:**

**A. BDE (Field Sales and Educational Sales)**

- **Stipend:** INR 20,000 per month during internship. The duration of internship will be for 6 months (Jan-June) followed by FTE conversion
- **Overall package:** INR 10 LPA ( INR 7- LPA Fixed and INR 3 LPA Variable)

**B. SDR (Sales Development Representative)**

- **Stipend:** INR 20,000 per month during internship. The duration of internship will be for 6 months (Jan-June) followed by FTE conversion
- **Overall package:** MCA & MBA INR 6 LPA ( INR 5 LPA Fixed and INR 1 LPA Variable)

### C. Pre-Sales-Tech

- **Stipend:** INR 20,000 per month during internship. The duration of internship will be for 6 months ( Jan-June) and then followed by FTE conversion
- **Overall package:** For MCA INR 6 LPA ( INR 5 LPA Fixed and INR 1 LPA Variable)

**COURSE ELIGIBLE: MCA & MBA** (6 CGPA above academic score)

**ELIGIBLE PASSING YEAR: 2022**

**GENDER ELIGIBLE: Male & Female Both**

**TENTATIVE JOINING DATE/PERIOD:** Immediate

#### **SELECTION PROCESS:**

Virtual Drive

**ANY BOND/SECURITY AMOUNT: NO**

#### **PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/2RxVzfXzM1irxqEZ8>

**02.** Students registered with the T&P Department for placements are only eligible.

**03.** Please note that it is mandatory to submit the above form to nominate successfully.

**04.** The form can be submitted only once, thus please be cautious while filling up the form.

**05.** The Resume File name must be the student's own name.

**06. Registration Deadline is 11:59 pm, 28<sup>th</sup> November 2021.**

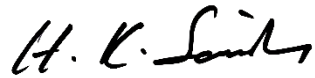
**07. Please Note: The Registration process will automatically turn off after the provided deadline.**

**08.** One student can Register only once, thus be cautious while registering.

**09.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**10.** For queries you may WhatsApp @ 7279900530 (Ms. Zeba Bukhtayar - Sr. Executive Training and Placement Department)

Sd/-



**HEAD - TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile