

## **ARKA JAIN UNIVERSITY**

### **TRAINING & PLACEMENT DEPARTMENT**

#### **PLACEMENT OPPORTUNITY @ MDN PROPERTIES PVT. LTD.**

**NOTICE NO.: AJU/T&P/PG/0011/21-22**

**DATE: 05/10/2021**

**NAME OF COMPANY: MDN PROPERTIES PVT. LTD.**

**PAYROLL COMPANY NAME: MDN PROPERTIES PVT. LTD.**

**Registration Deadline is 2:00 pm, 7th October 2021**

#### **COMPANY PROFILE:**

**MDN Salesforce Private Limited** is a Private incorporated on **15 November 2018**. It is classified as Non-govt company and is registered at Registrar of Companies, Pune. Its authorized share capital is Rs. 100,000 and its paid up capital is Rs. 100,000. It is involved in Real estate activities on a fee or contract basis.

**WEBSITE:** <http://www.mdnproperties.com/>

**JOB DESIGNATION:** Relationship Manager

**JOB LOCATION:** Pune

#### **JOB RESPONSIBILITIES:**

- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms
- Determine clients' needs and financials abilities to propose solutions that suit them
- Intermediate negotiation processes, consult clients on market conditions, prices, mortgages, legal requirements and related matters, ensuring a fair and honest dealing
- Perform comparative market analysis to estimate properties' value
- Display and market real property to possible buyers
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc.)
- Manage property auctions or exchanges
- Maintain and update listings of available properties, cold calling, Site Visits.
- Cooperate with appraisers, escrow companies, lenders and home inspectors
- Develop networks and cooperate with attorneys, mortgage lenders and contractors
- Promote sales through advertisements, open houses and listing services
- Remain knowledgeable about real estate markets and best practices

#### **REQUIREMENTS**

- Proven working experience as a real estate agent or real estate salesperson
- Ready Work For Field Work
- Ability to work independently combined with excellent interpersonal skills
- Strong sales, negotiation and communication skills
- Pleasant and trustworthy
- **Two Wheeler Bike Compulsory**
- Commercial Awareness
- Confidence
- Good Personality

**SALARY PACKAGE OFFERED:**

**CTC Rs. 3, 00,000/to Rs. 4, 00,000 PA +Handsome Incentive as per Target**

| <b>Employee Remuneration details</b>               |                               |                  |   |
|--|-------------------------------|------------------|---|
| <b>Salary Breakup</b>                              |                               |                  |   |
| <b>Compensation &amp; Benefits</b>                 | <b>Per Month</b>              | <b>Per Annum</b> | <b>Remarks</b>  |
| <b>Basic salary</b>                                | 13500                         | 162000           | FIX   |
| <b>Convenience Allowance</b>                       | 2000                          | 24000            | FIX   |
| <b>HRA</b>   | 3750                          | 45000            | FIX   |
| <b>DA</b>  | 2500                          | 30000            | FIX   |
| <b>Special Allowance</b>                           | 3250                          | 39000            | FIX   |
| <b>Fixed Compensation</b>                          | 25000                         | 300000           | FIX   |
| <b>Variable</b>                                    | 7133                          | 85600            | Performance Base  |
| <b>PT</b>  | 200                           | 2400             | Deduction   |
|  | <b>Sub Total</b>              | <b>Per Annum</b> |   |
|  | <b>32333</b>                  | <b>3,87,996</b>  |   |
| <b>Following Benefits are above and over CTC :</b> |                               |                  |   |
| <b>B</b>   | Group Medical Insurance Cover | INR : 2,00,000/- | As per the current company policy and the value coated on cover, this price will applicable only after provision period |

**COURSE ELIGIBLE: MBA**

**ELIGIBLE PASSING YEAR: 2022**

**GENDER ELIGIBLE: Male/Female**

**SELECTION PROCESS:**

Virtual

**TENTATIVE JOINING DATE/PERIOD: February,2022**

**ANY BOND/SECURITY AMOUNT: NO**

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/39yZXdatp4JWPM428>

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Please note that it is mandatory to submit the above form to nominate successfully.

**04.** The form can be submitted only once, thus please be cautious while filling up the form.

**05.** The Resume File name must be student's own name.

**06.** Registration deadline for Nomination is **2:00 pm, 7th October 2021.**

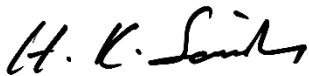
**07.** One student can Register only once, thus be cautious while registering.

**08.** Please Note: The Registration process will automatically turn off after the provided deadline.

**09.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**10.** For queries you may Whatsapp @ 9831664615 (Mr. Rahul Rej - Placement Officer)

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.