



## **ARKA JAIN UNIVERSITY**

### **TRAINING & PLACEMENT DEPARTMENT**

## **PLACEMENT OPPORTUNITY @ HIKE EDUCATION**

NOTICE NO. : AJU/T&P/UG/0008/21-22

DATE: 18/09/2021

NAME OF COMPANY: HIKE EDUCATION

PAYROLL COMPANY NAME: HIKE EDUCATION

**Registration Deadline is 1:00 PM, 20<sup>th</sup> September 2021**

#### **COMPANY PROFILE**

**Hike Education** is an online education platform to help individuals develop their professional potential in the most engaging learning environment. Online education is a fundamental disruption that will have a far-reaching impact. At **Hike Education**, we are working towards transforming this online education wave into a tsunami! We are taking a full-stack approach of leveraging content, technology, marketing and services to offer quality education at scale in partnership with corporate & academics to offer a rigorous & industry relevant program.

**Hike Education** is the enrolment partner with the **NMIMS (Narsee Monjee Institute of Management Studies)** providing Post Graduate Diploma in Management Courses, Management Diploma Courses, Certification Programs and Executive Management Programs. We are offering with courses and leading you in every step you take.

As **Hike Education**, we are here to administer a flawless curriculum to the ones who are aspired to have **Post Graduate, Diploma, Certification or Executive Programs from premium management schools, NMIMS (Narsee Monjee Institute of Management Studies)**.

As in Education industry we have taken initiative to tell working professional the importance of management in daily work culture with the fun activity under Employment Engagement Activity.

OFFICIAL WEBSITE: <http://www.hikeeducation.com/>

#### **JOB ROLE 1**

**JOB PROFILE DOMAIN:**

Business to Customers

Business to Business.

**DESIGNATION: CAREER DEVELOPMENT EXECUTIVE****JOB DESCRIPTION:**

1. 70% inside sales & 30% outdoor meetings
2. Achieving enrolment targets (End to End Sales).
3. Lead generation through cold calling.
4. Meeting & Counselling prospective students (mostly working executives in various industries)

**REMUNERATION DETAILS: 4.86 LPA**

Particulars	Description
Locations	Delhi/Gurgaon/Mumbai/Hyderabad/Jai pur
Components (in Rs. Per Annum)	Rs. 4,86,000/-
Fixed Component	Rs. 22,000/-
Daily Travel Reimbursement	Rs. 4500/-
Monthly Incentives	Rs. 11,000/-
Performance cum Continuity Bonus	Rs. 3,000/-
Total Amount Per Month	Rs. 40,500/-

**SELECTION PROCESS: (Virtual)**

1. PPT
2. Group Discussion
3. Personal Interview

**ELIGIBILITY CRITERIA: BBA/BCOM/BCA (2022 Passing out Batch)**

**JOB LOCATION:** Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur

**TENTATIVE DATE OF JOINING:** Immediate (At the time of semester examination will provide the leave)

**JOB ROLE 2:****JOB PROFILE DOMAIN:**

Business to Customers  
Business to Business.

**DESIGNATION: CAREER DEVELOPMENT MANAGER****JOB DESCRIPTION:**

1. 70% inside sales & 30% outdoor meetings
2. Achieving enrolment targets (End to End Sales).
3. Lead generation through cold calling.
4. Meeting & Counselling prospective students (mostly working executives in various industries)

**REMUNERATION DETAILS: 5.58 LPA**

Particulars	Description
Locations	Delhi/Gurgaon/Mumbai/Hyderabad/Jai pur
Components (in Rs. Per Annum)	Rs. 5,58,000/-

Fixed Component	<b>Rs. 28000/-</b>
Daily Travel Reimbursement	<b>Rs. 4500/-</b>
Monthly Incentives	<b>Rs. 14,000/-</b>
Total Amount Per Month	<b>Rs. 46,500/-</b>

**SELECTION PROCESS: (Virtual)**

1. PPT
2. Group Discussion
3. Personal Interview

**ELIGIBILITY CRITERIA: B.TECH (2022 Passing out Batch)**

**JOB LOCATION:** Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur

**TENTATIVE DATE OF JOINING: Immediate (At the time of semester examination will provide the leave)**

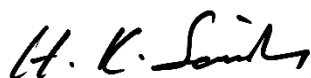
**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://forms.gle/y7bBwv7dhNgKeQsu7>**

- 02.** Students registered with the T&P Department for placements, are only eligible.
- 03.** Please note that it is mandatory to submit the above form to nominate successfully.
- 04.** The form can be submitted only once, thus please be cautious while filling up the form.
- 05.** The Resume File name must be student's own name.
- 06.** **Registration deadline for Nomination is till 1:00 pm, 20<sup>th</sup> September 2021.**
- 07.** One student can Register only once, thus be cautious while registering.
- 08.** Please Note: The Registration process will automatically turn off after the provided deadline.
- 09.** You are advised to read & understand the disclaimer below before applying for this opportunity.
- 10.** **For queries you may WhatsApp @ 9831664615 (Mr. Rahul Rej – TPO, AJU).**

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.

