

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY @ PRIME ASSETS REALTY PVT. LTD.**

**NOTICE NO.: AJU/T&P/PG/0010/21-22**

**DATE: 29/09/2021**

**NAME OF COMPANY: PRIME ASSETS REALTY PVT. LTD.**

**PAYROLL COMPANY NAME: PRIME ASSETS REALTY PVT. LTD.**

**Registration Deadline is 12:00 pm, Thursday 30<sup>th</sup> September 2021**

**COMPANY PROFILE:**

Prime Assets Realty Pvt. Ltd is an aggregator platform for National Real Estate. It offers a comprehensive, integrated menu of National Property & Asset Portfolio. They have Thousands of satisfied customers nationwide through their direct presence in metro cities in India.

**JOB DESIGNATION:** Sales Executive/ Relationship Manager

**JOB LOCATION:** Waked, Pune.

**SALARY PACKAGE OFFERED:**

CTC: Rs. 2.4 Lakh to Rs. 3.5 Lakh per Annum + Incentives

**COURSE ELIGIBLE:** MBA

Must have their Bike with a valid driving license.

**ELIGIBLE PASSING YEAR: 2022**

**GENDER ELIGIBLE:** Male/Female

**JOB ROLE & RESPONSIBILITIES:**

- Work with other managers to plan and direct the work of the organization
- Visiting potential clients & arranging customer visits at project sites
- Respond to clients queries on time
- Generating maximum revenue by making maximum sales with optimum utilization of resources
- Ability to handle corporate presentations, documents, proposals and taking care of expectations of the clients
- Should maintain professional relationship with clients by Phone, emails & personal contact by providing support, information and guidance
- Quality service Assurance
- Database management of business Updates

**DESIRED SKILL SET**

- Should have sound communication skills, both written & oral
- Should be Able to communicate with potential customers via telephone, emails, social networks, groups, referrals, networks etc. and develop leads pipeline
- Should be able to convert leads to business deals with good presentation of product features & benefits
- Should have strong follow up and coordination skills
- Should have Extensive experience in using computer, internet and software
- Should be good at building professional relationships and able to influence others
- Should be Self-motivated

#### **SELECTION PROCESS:**

##### **Virtual Interview**

**TENTATIVE JOINING DATE/PERIOD:** Immediate

**ANY BOND/SECURITY AMOUNT:** NO

#### **PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

[https://docs.google.com/forms/d/e/1FAIpQLScMXqfBNVmOMQrzWpWgyarJq41tEsskjhb3vtq-AwawONAGfQ/viewform?usp=pp\\_url](https://docs.google.com/forms/d/e/1FAIpQLScMXqfBNVmOMQrzWpWgyarJq41tEsskjhb3vtq-AwawONAGfQ/viewform?usp=pp_url)

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Already placed & debarred students are not eligible.

**04.** Updated list of debarred students is available with the respective HODs.

**05.** Please note that it is mandatory to submit the above form to nominate successfully.

**06.** The form can be submitted only once, thus please be cautious while filling up the form.

**07.** The Resume File name must be student's own name.

**08.** Registration deadline for Nomination is 12:00 pm, Thursday 30<sup>th</sup> September 2021

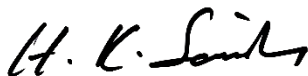
**09.** One student can Register only once, thus be cautious while registering.

**10.** Please Note: The Registration process will automatically turn off after the provided deadline.

**11.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**12.** For queries you may WhatsApp @ 7279900530 (Ms. Zeba Bukhtayar - Sr. Executive Training and Placement Department)

Sd/-



#### **HEAD - TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.