

ARKA JAIN UNIVERSITY

TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY @ VIVO JHARKHAND

NOTICE NO.: AJU/T&P/UG/0043/20-21

DATE: 20/07/2021

NAME OF COMPANY: HUIJIN ELECTRONICS INDIA PVT. LTD. (VIVO JHARKHAND)

Registration Deadline is 09:00 am, 21st July 2021

COMPANY PROFILE:

Vivo Communication Technology Co. Ltd., known as vivo, is a Chinese technology company that designs and manufactures smartphones, smartphone accessories, software & online services. In September 1995, the corporate was founded. In October 1996, the company obtained ISO9001 International Quality System Approval. In December 2014, VIVO entered in INDIA with world's slimmest phone that time. In short time span VIVO has established itself as a HI-FI & Smart brand. In 2015, VIVO has inaugurated its first manufacturing unit in Greater NOIDA & its head office at Gurugram. On 16th April 2015, VIVO was launched in Jharkhand at Hotel Radisson BLU, Ranchi by the Huijin Electronics India Pvt. Ltd. (vivo Jharkhand).

OFFICIAL WEBSITE: <http://www.vivoglobal.com/>

JOB DESIGNATION: Management Trainee

JOB LOCATION: Jamshedpur Region

ELIGIBLE COURSE & SPECIALIZATION: BBA - Any specialization

ELIGIBLE PASSING YEAR: 2021

ELIGIBLE GENDER: Male

SALARY PACKAGE OFFERED:

CTC INR 2.16 Lakhs Per Annum

(And Further Negotiable based on Student's performance during the interview)

JOB ROLE & RESPONSIBILITIES:

- Sells products by establishing contact and developing relationships with prospects; recommending solutions.

- Utilize professional networks to improve relationships with current customers and reach out to new prospects
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Contributes to team effort by accomplishing related results as needed.
- Understand the benefits of the products and services offered by our company, and fluently articulate those benefits to customers.
- Track daily sales using company-provided software, and prepare and present sales reports at weekly/monthly meetings.
- Identify any weaknesses or additional training needed by the sales team, and implement training programs as needed to improve performance.
- Review industry-specific pricing and commission structures to ensure that our prices and commissions remain competitive. Come up with pricing modifications as needed and present them for review during management meetings.

SELECTION PROCESS/ROUNDS:

- Screening and Shortlisting (Online/Video Conferencing)
- Personal Interview (Online/Video Conferencing)
- Final Interview (Technical and/or HR - Office)

TENTATIVE JOINING DATE/PERIOD: 1st August 2021

NO. OF VACANCIES: 03

ANY BOND/SECURITY AMOUNT: None

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/pLgvsBgC6F9oxoSW8>

02. Students registered with the T&P Department for placements, are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective HODs.

05. Please note that it is mandatory to submit the above form to nominate successfully.

06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be student's own name.

08. Registration deadline for Nomination is 09:00 am, 21st July 2021.

09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11. You are advised to read & understand the disclaimer below before applying for this opportunity.

12. For queries write to "placements@arkajainuniversity.ac.in"

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.