

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT

PLACEMENT OPPORTUNITY@ PRIME ASSETS REALTY PVT. LTD

NOTICE NO.: AJU/T&P/PG/0044/20-21

DATE: 22/07/2021

NAME OF COMPANY: PRIME ASSETS REALTY PVT. LTD.

PAYROLL COMPANY NAME: PRIME ASSETS REALTY PVT. LTD.

Registration Deadline is 11:00 am, 23rd July 2021

COMPANY PROFILE:

Prime Assets Realty Pvt. Ltd is an aggregator platform for National Real Estate. It offers a comprehensive, integrated menu of National Property & Asset Portfolio. They have Thousands of satisfied customers nationwide through our direct presence in metro cities in India.

JOB DESIGNATION: Sales Executive/ Relationship Manager

JOB LOCATION: Waked, Pune.

SALARY PACKAGE OFFERED:

CTC: Rs. 2.4 Lakh to Rs. 3.5 Lakh per Annum + Incentives

COURSE ELIGIBLE: MBA

Must have their Bike with a valid driving license.

ELIGIBLE PASSING YEAR: 2021

GENDER ELIGIBLE: Male/Female

JOB ROLE & RESPONSIBILITIES:

- Work with other managers to plan and direct the work of the organization
- Visiting potential clients & arranging customer visits at project sites
- Respond to clients queries on time
- Generating maximum revenue by making maximum sales with optimum utilization of resources

- Ability to handle corporate presentations, documents, proposals and taking care of expectations of the clients
- Should maintain professional relationship with clients by Phone, emails & personal contact by providing support, information and guidance
- Quality service Assurance
- Database management of business Updates

DESIRED SKILL SET

- Should have sound communication skills, both written & oral
- Should be Able to communicate with potential customers via telephone, emails, social networks, groups, referrals, networks etc. and develop leads pipeline
- Should be able to convert leads to business deals with good presentation of product features & benefits
- Should have strong follow up and coordination skills
- Should have Extensive experience in using computer, internet and software
- Should be good at building professional relationships and able to influence others
- Should be Self motivated

SELECTION PROCESS:

Virtual Interview

NO. OF VACANCIES:7 (Male/Female)

TENTATIVE JOINING DATE/PERIOD:Immediate

ANY BOND/SECURITY AMOUNT: NO

PROCESS OF REGISTRATION:

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/hadwQDS3pAWqLqwZ8>

02. Students registered with the T&P Department for placements, are only eligible.

03. Already placed & debarred students are not eligible.

04. Updated list of debarred students is available with the respective HODs.

05. Please note that it is mandatory to submit the above form to nominate successfully.

06. The form can be submitted only once, thus please be cautious while filling up the form.

07. The Resume File name must be student's own name.

08. Registration deadline for Nomination is 11:00 am, 23rd July 2021.

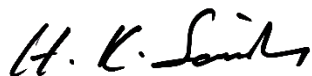
09. One student can Register only once, thus be cautious while registering.

10. Please Note: The Registration process will automatically turn off after the provided deadline.

11.You are advised to read & understand the disclaimer below before applying for this opportunity.

12. For queries you may WhatsApp @ 7279900530 (Ms. ZebaBukhtayar - Sr. Executive Training and Placement Department)

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer:The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly & understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.