

Date of Event	5th June 2021
Name & Type of Event	A virtual session on " Create Your Own Net Worth: Career Opportunities in Wealth Management ", was organized for the students of MBA, BBA, B.COM & BA-ECO; Passing Year 2021 & 2022. The Guest speaker was Mr. Pankaj Mishra (Dy. Zonal Head - EAST, HDFC Asset Management Company Limited)
Conducted By	The Training & Placement Department Arka Jain University
No. of Participants	72 (Including 2 HODs & 4 Members from T & P Department)

INTRODUCTION

The 4th Event held under the LAKSHYA Series of Expert Talks, Held on: 5th June 2021, assessed the science of Financial Mathematics & Risk Management and its impacts across the current and future economy. It revolved around change-related impacts and responses for various sectors and regions, with the goal of better informing public and private decision-making at all levels. To ensure that the assessment is informed by and useful to stakeholders i.e. us, various beneficial engagement activities were brought before the students. **This provided students an opportunity to provide input to and exchange ideas, share relevant resources, and give individual feedback on issues of importance to this topic.**

WEBINAR STRUCTURE

This virtual session on "Create Your Own Net Worth: Career Opportunities in Wealth Management", was organized and hosted for the students of MBA, BBA, B.COM & BA-ECO; Passing Year 2021 & 2022 by the Training & Placement Department with participation from respective HODs of Arka Jain University. Invitations to the webinars were shared by the T&P Department in E-mail to the respective students who had registered to be a part of this Webinar.

ABOUT THE SPEAKER

Mr. Pankaj Mishra is currently working with HDFC Asset Management Company Limited as Deputy Zonal Head of the East Zone, India. He has an expertise in the Equity Market and Fund Management and has a whopping total years of **experience of more than 30 years.** In his early careers he was privileged to see and meet Mr. Philip Kotler (A big name in the Marketing Management Sector). In his years of service as of now he has gained immense knowledge in his domain and is always **enthusiastic towards sharing his experiences** with the students who sincerely wish to be a part of Financial Sector.

OVERVIEW AND TOPICS OF DISCUSSION

Mr. Pankaj Mishra opened the webinar by providing an **overview of Wealth Management, the structure of Financial Risk Management, and timeline for various investments,** as well as the benefits of it ones career net worth. Next, Dr. Mishra walked through the Key Messages from his all-round experiences like **Important Certifications for Commerce Grads, ELSS, Taxation, Equity etc.** to prime the audience to consider new

advancements in trending Fund Management strategies. Then, he explained why this chapter in everyone's life is so critically significant and reviewed the current direction and scope of the Webinar. While the preliminary scope of the webinar was properly objectified, **Mr. Mishra also did present different slides through his presentation during the session** on a few emerging focal areas very relatable to the participants.

KEY TAKEAWAYS

Participants came up with many questions and provided comments regarding the Webinar's scope and how it connects with the broader picture. Some students even clarified their doubts in a one on one conversation. The distinguished speaker ensured that he **patiently answered to all the questions elaborately**. These questions and perspectives were taken into consideration by the Training & Placement Department too for much better curriculum modification regarding placement activities.

The key takeaways are listed below:

- Overview on **ELSS, Financial Mathematics, Taxation, Nifty, Sensex** and many more.
- He shared the details of famous important books like **"The Snowball"** by Warren Buffet, **"Learn to Earn"** & **"One Up on Wall Street"** by Peter Lynch, **"The Business of Life"** by Michael F Kay, CFP etc.
- He did not hesitate to re-spell the names of these books just to make sure all students write it down positively.
- He shared information on various certification courses which are extremely beneficial for the Commerce students i.e. **Certification courses from National Institutes of Securities Market and CFA**.
- He quoted a famous line i.e. **"Memory is the product of your interest"** and revealed how these statements positively affect our mindsets.
- He shared few related terms like **Wholesale Price Index, GDP, Nominal GDP, FMP, FD, Capital Gain, Fund Types, Bond Fund, FRN** etc. and asked the students to read about on the same.
- He shared an example related to Fund Management as to how 4 friends invested a sum of Rs. 1 Lakh for a period of 20 years and what returns they achieved.
- The students were explained about the importance of various above-mentioned certifications which should be pursued in parallel with their respective degrees.
- He quoted a line of **Mr. Philip Kotler, "There is no competition in this world, if you are sincere"**.
- He was very transparent in answering to a student that how an Equity market cannot be predicted. People grow in experience only in this sector.

PROGRAM

For this Webinar, Google Meet ID and password was created and shared with the eligible students. In the beginning, Mr. Himanshu Sinha (HOD – Training & Placements) gave a welcome address to the participants and after the presentation delivered the vote of thanks. From the WEBINAR, the participants had the opportunity to know about the various tools to develop their career worth. It was attended by Mr. Shashi Kant Sharma (Training & Placement Officer), Mr. Rahul Rej (Training & Placement Officer), Ms. Zeba Bakhtayar (Sr. Placement Executive), the Programme Coordinators - Dr. Charu Wadhwa and Dr. Pompei Das Sengupta.



ARKA JAIN
University

Jharkhand (Jamshedpur)

T & P DEPARTMENT

LAKSHYA

ARCHITECTING AN IDENTITY FOR EVERY STUDENT

WEBINAR

CREATE YOUR OWN NET WORTH -

CAREER OPPORTUNITIES IN WEALTH MANAGEMENT



DATE:

5th June, 2021

TIME:

3 pm Onwards

PLACE:

Google Meet / Youtube



DISTINGUISHED GUEST SPEAKER:

Mr. Pankaj Mishra

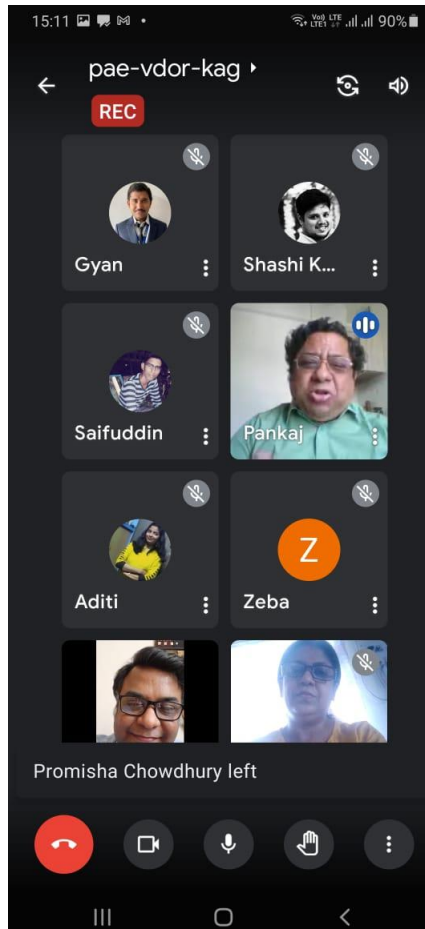
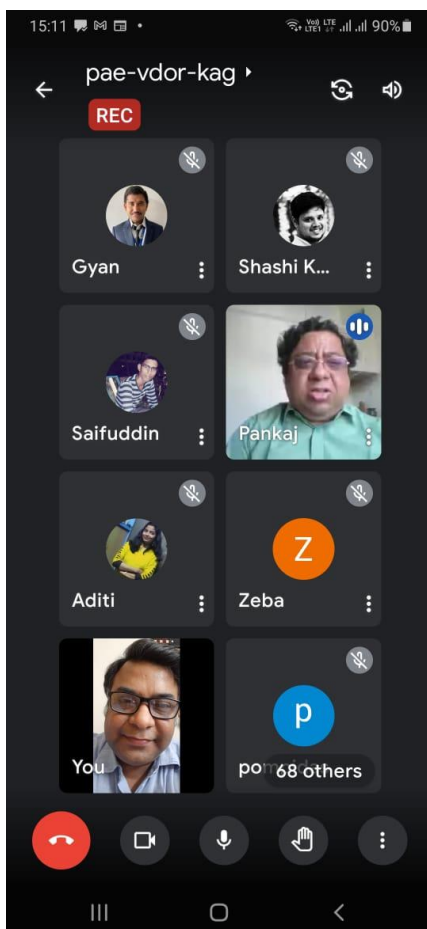
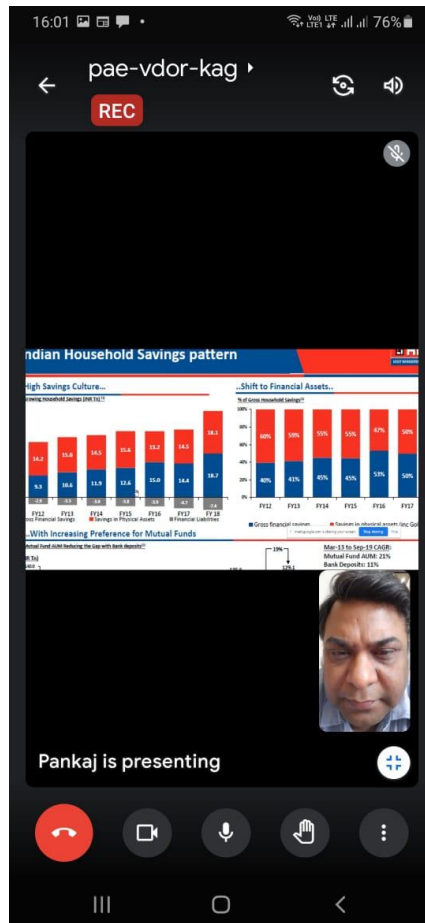
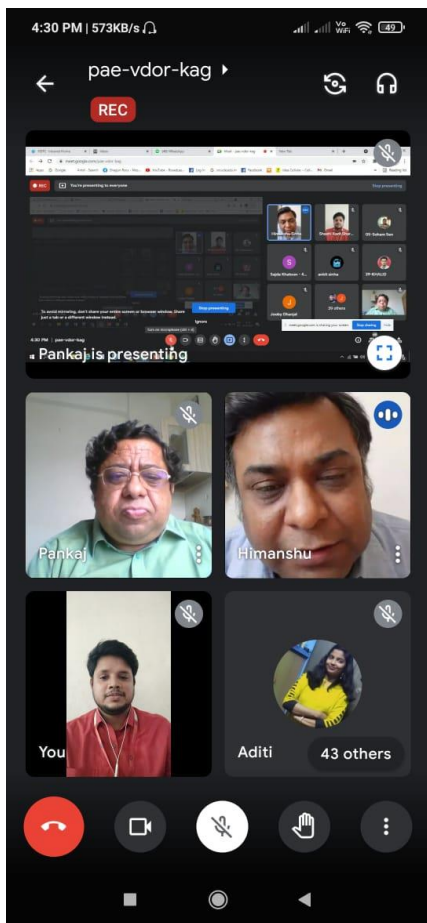
Dy. Zonal Head (East)

HDFC Asset Management Company Ltd.

Eligibility:
Invitation via Email

For Queries, Contact: Mr. Himanshu Sinha | Whatsapp @ 8406800561

SOME SCREENSHOTS FROM THE WEBINAR



- Shashi Kant Sharma (You)
- 05-Seham Sen
- 06-Amanpreet Singh
- 08_Harsh Harnathka
- 10-Anandit Shreya
- 13-Ankita
- 16-Harsh Bhayani
- 17-Simran Agarwal
- 18-Raushan Singh
- 38 -Shivam Kumar
- 39-KHALID
- 41-Dipti Parikh
- 48- Pooja Kumari
- 53- Yashoda
- 56 - Ravi Kumar
- Aditi Mathur
- Aditi Singh
- Adrija Paul
- Aishwarya Srivastava
- Aman Ray
- Amit Kumar
- Anjali Mahato
- Ankit Kumar
- Aprajita
- Ayushi Singh
- Chanchal Mandal
- Chandra Prakash Agarwal
- DEBABRATA MUKHERJEE
- Fareha Khan
- gajendra kumar
- Gyan Lok
- Himanshu Sinha
- Jai Krishna Gope
- Jaspreet Singh
- Jayesh Singh
- JOOBY DHANJAL
- Khushi
- Manini Gadaniyakk-158
- Mariya Nisha
- Naha 1 - A
- Neha kumari 149 C
- Nokita Mukhi
- Pankaj Mishra
- Placements AJU
- pompidas sengupta
- Prerna Roy
- priyanka behuria
- Promisha Chowdhury
- Ragini Singh
- Rithik Verma
- Rohit Kumar
- Rohit Sharma
- Saifuddin Ahmad
- Sajda Khatoon - 46 A
- Sandhvi Shreya 166 Sec C
- Saumyadeep Sarkar
- Shahrukh Iqbal
- Shejai Ram
- Swoti Agarwal
- Tanushree Giri
- Venisha Jaluka
- Vicky Francis
- Zeba Bukhtayar
- Zebabakhtiyar Khan