

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY @ EXTRAMARKS**

**NOTICE NO.: AJU/T&P/PG/0036/20-21**

**DATE: 21-06-2021**

**COMPLETE NAME OF COMPANY: EXTRAMARKS EDUCATION INDIA PVT. LTD.**

**PAYROLL COMPANY NAME: EXTRAMARKS EDUCATION INDIA PVT. LTD.**

**OFFICIAL WEBSITE: <https://www.extramarks.com/>**

**Registration Deadline is 10:00 am, 22<sup>nd</sup> June 2021.**

**ABOUT COMPANY:**

**Extramarks** is leading the Education Technology sector in India by providing 3600 education support to learners through new age digital education solutions. These solutions are used by schools in class room for imparting education and by students at home to make learning easy and effective. Keeping pace with globalization and technology in education, Extramarks empowers young learners to step in with the latest technology and have anytime-anywhere access to quality learning. In a very short period, Extramarks has become extremely popular among schools and students. **More than 8000 schools use digital learning and technology solutions of Extramarks across India, Singapore, Kuwait, UAE and South Africa.**

Extramarks Learning App allows students to learn at home at their own pace and space and provides complete educational support eliminating the need of a tutor. **The three-pronged pedagogical approach of Learn, Practice and Test ensures better learning outcomes for students.** All concepts are first explained in an easy to learn manner with the help of rich media then the students are allowed to practice the concept. **Virtual Practicing modules and Q&A allow the retention of knowledge that is tested on a robust teaching platform to identify the learning gaps.**

**JOB DESIGNATION: Area Sales Manager**

**JOB LOCATION: Ranchi, Bokaro, Daltonganj & Deoghar**

**ELIGIBLE COURSE & SPECIALIZATION: MBA/MCA**

**ELIGIBLE PASSING YEAR: 2021**

**ELIGIBLE GENDER: Male/Female**

**SALARY PACKAGE OFFERED:**

**INR 2.6 to INR 3.0 Lakhs Per Annum**

**(May also vary depending on Students' performance during the interview)**

**SELECTION PROCESS/ROUNDS:**

**Virtual Interview (Details will be shared accordingly before Interview Rounds)**

**TENTATIVE JOINING DATE/PERIOD: Immediate**

**ANY BOND/SECURITY AMOUNT: None**

**JOB ROLE & RESPONSIBILITIES:**

- Approaching schools
- Making the proposition to the management/concerned department
- Arranging the demo
- Handling all the documentation work until completion (signing up the contracts)
- Maintaining and reporting the school's status on daily basis
- Pre and Post visit reporting to the lined manager
- Assigned School's data collation
- Maintain strong After Sale Relations with the customers
- School's Profiling (All pertinent information about the school)

**JOB REQUIREMENTS:**

- Students nominating should have a knack for Sales & Marketing
- Good Communication Skills
- Should be presentable
- Should have relevant skill sets

**PROCESS OF REGISTRATION:**

**01.** Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://forms.gle/Fgy2WJTsYVXG7GAe8>**

**02.** Students registered with the T&P Department for placements, are only eligible.

**03.** Already placed & debarred students are not eligible.

**04.** Updated list of debarred students is available with the respective HODs.

**05.** Please note that it is mandatory to submit the above form to nominate successfully.

**06.** The form can be submitted only once, thus please be cautious while filling up the form.

**07.** The Resume File name must be student's own name.

**08.** Registration deadline for Nomination is till 10:00 am, 22<sup>nd</sup> June 2021.

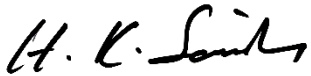
**09.** One student can Register only once, thus be cautious while registering.

**10.** Please Note: The Registration process will automatically turn off after the provided deadline.

**11.** You are advised to read & understand the disclaimer below before applying for this opportunity.

**12.** For queries you may WhatsApp @ 9572832227 (Mr. Shashi – TPO, AJU).

Sd/-



**HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The employer reserves the right to change or modify the afore-mentioned job details without any prior information. The Training & Placement Department and the University will not be responsible for any deviation. Nominating or applying for the vacancy/job profile indicates your agreement to all the Terms & Conditions/Training & Placement Department Placement Policy, in these terms, as modified from time to time. Therefore students are strictly advised to read clearly understand the Placement Policy (Procedural & Behavioral both) laid by the AJU Training & Placement Department, before applying for the above-mentioned profile.