



**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY @ BYJU'S**

**NOTICE NO.: AJU/T&P/PG/0029/20-21**

**DATE: 02-05-2021**

**NAME OF COMPANY: BYJU'S (Think & Learn Pvt. Ltd.)**

**PAYROLL COMPANY: BYJU'S**

**ABOUT COMPANY:**

Think & Learn Pvt. Ltd. is a pioneer in the global Ed-tech segment and the parent company of BYJU'S learning app, the largest K12 learning app in the world with over 10 million students learning with us. A winner of the Deloitte Fastest 50 India Award for six years in a row and a winner of the Fastest 300 Asia Award for the last three years, this company has doubled its growth year on year. BYJU'S Learning App provides lessons in math and science for students from grade 4 to 12 through formats such as videos, tests, quizzes, personalized learning paths, and even games.

There are programs also for competitive examinations like the JEE, NEET, CAT, GRE, GMAT, and UPSC. BYJU'S Learning App is a giant in the global Ed-tech space with an array of investors valuing the company at thousands of crores.

It was also the first Asian company to get the backing of Facebook's founder Mark Zuckerberg. Their employees can look forward to multiple benefit schemes starting from incentives, impact bonuses, travel incentives, health benefits and much more & if they are passionate about making India and the world Think & Learn through various platforms, modes and pedagogues then they should look no further!

WEBSITE: <https://byjus.com/>

**Registration deadline for Nomination is till 10:00 am, 04<sup>th</sup> May  
2021.**

**DESIGNATION: Business Development Associate - Direct Sales (On-Field Profile)**

**SECTOR: Sales, Business Development**

**JOB LOCATION: Across India; Currently Work From Home**

COURSE & SPECIALIZATION ELIGIBLE: **MBA (Marketing)**

ELIGIBLE PASSING YEAR: **2021**

SALARY PACKAGE OFFERED:

**Post Training:**

**CTC Rs.10 Lakhs per annum (Rs.7 Lakhs per annum as Fixed pay and Rs. 3 Lakhs per annum as Incentive Pay)**

**During the Training program of 2 months:**

**INR 5 Lakhs Per Annum (INR 3 Lakhs Per Annum as Fixed pay & INR 2 Lakhs Per Annum as Incentive Pay)**

WORKING DAYS: **5 Days Work Week** (Saturday and Sunday Mandatory working)

GENDER ELIGIBLE: **Male & Female**

JOB DESCRIPTION:

You will begin in an individual contributor's role, working in a team of go-getters to help spread the Byju's way of Learning in your city. You would be showcasing the unique Byju's way of Learning to students and parents and will be responsible for mentoring and sales in your designated zone.

**Training:** All selected candidates will be part of a 2 months training process under the Business Development Trainee profile at a monthly stipend of INR 25,000. On successful completion of training, candidates will be promoted to the role of Business Development Associates (BDA)

PREFERRED SKILL SETS:

- Ø Having a keen interest and deep understanding of the Indian education sector
- Ø Interested in mentoring and guiding students
- Ø Having a knack for sales
- Ø Good interpersonal and presentation skills

**Tentative Joining Date/Period: Immediate**

**Selection Process: Personal Interview Through Online**

**PROCESS OF REGISTRATION:**

01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

**<https://forms.gle/FM5UaFUj71S4C5Un6>**

02. Students registered with the T&P Department for placements, are only eligible.

- 03. Already placed & debarred students are not eligible.
  - 04. Updated list of debarred students is available with the respective HODs.
  - 05. Please note that it is mandatory to submit the above form to nominate successfully.
  - 06. The form can be submitted only once, thus please be cautious while filling up the form.
  - 07. The Resume File name must be student's own name.
  - 08. Registration deadline for Nomination is 10:00 pm, 04<sup>th</sup> May 2021.
  - 09. One student can Register only once, thus be cautious while registering.
  - 10. Please Note: The Registration process will automatically turn off after the provided deadline.
  - 11. You are advised to read & understand the disclaimer below before applying for this opportunity.
  - 12. For queries you may WhatsApp @ 9831664615 (Mr.Rahul Rej - TPO, AJU).
- Sd/-

#### **HEAD – TRAINING & PLACEMENTS**

**Disclaimer:** The above Notice is based on the information as shared by the employer. The University will not be responsible for any deviation.