

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT

PLACEMENT DRIVE: SHRIRAM GENERAL INSURANCE COMPANY LTD.

Notice No.: AJU/T&P/PG/0020/20-21

Date: 16/02/2021

COMPANY PROFILE:

They introduce themselves as **Shriram General Insurance (SGI)**, part of Chennai Based Shriram Group.

Shriram Group, established in 1974, having a turnover of more than 90,000 Crore, is among the leading corporate houses in India and is a major player in the Indian Financial Services sector. Shriram Group's focus is on Financial Services that reach out to a large number of common people – providing them opportunities to improve their prosperity. Shriram Group has over One Crore customers 1,20,000 Agents/Associates, over 50,000 Employees, and over 2400 branches spread all over the Country.

SANLAM is their Equity partner-74% owned by Shriram Group & 26% with Sanlam Group (South Africa).

SANLAM is a leading Financial Services Group of South Africa with a market capitalization of Rs. 30,000 crores and more than Rs. 3,20,000 crores Asset under Management.

SANTAM is a part of Sanlam Limited, which is engaged in short-term insurance cluster and is the leading short-term insurance company in South Africa.

Shriram General Insurance Company Limited (SGICL), one of India's leading General Insurance Company, has been conferred with Awards which are enumerated below:

AWARDS:

Below mentioned are some of the awards, which their parent company (Shriram General Insurance Company Ltd.) has bagged in the past:

- "CEO of the year in General Insurance (2018-2019) by India Insurance Summit and Awards on 22nd February, 2019.
- "Best Women CFO (2018-2019) on 8th March, 2019.
- "Most Amiable General Insurance Company of the Year" (2019-2020) by Economic Times Insurance Award 2019 Mumbai.
- The 'Overall Growth Excellence in the General Insurance sector' (2012 - 2014) under the 'Excellence in Growth Award 2012' category at the Indian Insurance Awards 2012 held in Mumbai for two years consecutively.

For more details Visit Website- www.shriramgi.com

JOB PROFILE: Relationship Executive

REMUNERATION OFFERED:

CTC INR 2.36 Lacs Per Annum + Fuel reimbursement + Mobile reimbursement + Incentives (as applicable).

JOB LOCATION: Anywhere in Jharkhand

MINIMUM TENURE COMMITMENT WITH THE COMPANY: **2 Years Service Bond**

ELIGIBILITY CRITERIA:

MBA (Marketing); Passing Year 2021

Both Male & Female can apply

JOB DESCRIPTION:

- Recruitment of the general insurance Advisors/Agents.
- Preparing monthly plans of business and implementing them for achievement of desired performance.
- Training the Advisors/Agents, about the products of the company.
- Motivating the Advisors for the sales and better services to Customers.
- Explanation of the company products with the necessary documentation.
- Developing full potential of the team so that each one of them achieves their respective targets.
- To generate new business in the field of motor and other non-motor insurance.
- To appoint new Advisors/Agents in the territory and generating new business through them.
- Ensure sustainable growth of cross vertical business.

SKILLS REQUIRED:

- Good English communication skills (Oral as well as Written).
- Should possess flair of Sales and Marketing.
- Should possess good Data Management Skills.
- Should possess good Computer knowledge (MS Excel).
- Good reasoning and logical skills.
- Pleasing personality, self-driven.

PLEASE NOTE:

- There should not be any active backlogs.
- Possession of two-wheeler is mandatory.

SELECTION PROCESS:

- 1. Company PPT**
- 2. Group Discussion Round**
- 3. Personal & HR Round Interview**

TENTATIVE DATE OF JOINING: Immediate

PROCESS OF REGISTRATION:

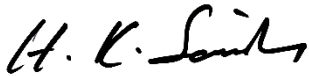
01. Interested students need to click on the below link or copy/paste the link on Google Chrome (or any other Web Browser) to fill all their details in the provided Google form and should submit to register successfully.

<https://forms.gle/Jdvrz9NU9Yu9vm1k8>

02. Students registered with the T&P Department for placements, are only eligible.
03. Already placed & debarred students are not eligible.
04. Updated list of debarred students is available with the respective HODs.

05. Please note that it is mandatory to submit the above form to nominate successfully.
06. The form can be submitted only once, thus please be cautious while filling up the form.
07. The Resume File name must be student's own name.
08. Registration deadline for Nomination is till 03:00 pm, 17th February 2021.
09. One student can Register only once, thus be cautious while registering.
10. Please Note: The Registration process will automatically turn off after the provided deadline.

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer: The information mentioned above is as shared by the employer. The institution will not be responsible for any deviation