

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**

**PLACEMENT OPPORTUNITY: JARO EDUCATION**

**NOTICE NO. : AJU/T&P/UG/0004/20-21**

**DATE: 29/09/2020**

**COMPANY PROFILE:**

**JARO Education** is one of the leading service platforms, catering to the needs of working professionals by offering them varied choices in management programs for pursuing the course online. Jaro Education is a leading Ed-Tech company and pioneer in the executive education space catering to various B-Schools, Universities, and premium Institutes nationally and internationally, having deep corporate connections. **“Jaro is awarded with Best Employer for Career Development and Leadership Grooming” By Employer Branding Awards (EBA) in February 2016.** They have received prestigious National Level awards for their exceptional contribution in education industry.

With various academic achievements and accolades, Jaro is known for providing students with one of the most Innovative & Successful Online MBA programs in India. Within **10 years** they have enrolled more than **1,50,000** working professionals for Online MBA program.

**Website:** [www.jaroeducation.com](http://www.jaroeducation.com)

**Academic Partners:**

- **IIM, Ahmedabad**
- **IIM, Trichy**
- **ITM, Ghaziabad**
- **Dayanand Sagar University, Bangalore**
- **Alliance University, Bangalore**
- **Bharati Vidyapeeth Deemed University, Pune**
- **Guru Nanak Institute of Management Studies, Mumbai**
- **Welingkar Institute of Management**
- **iFEEL, Lonavala (Full time B-school)**

**Designation: Career Development Executive/Officer**

**Job Description: (70% Inside Sales & 30% Outdoor Meetings)**

- Achieving enrolment targets (End to End sales).
- Lead generation through cold calling.
- Identifying suspects and prospects.
- Meeting & Counselling prospective students (mostly working executives in various industries).

**Working days:** Monday – Saturday (Sundays fixed off)

**JOB TYPE:** Full Time

## SALARY DETAILS FOR A FULLTIME GRADUATE:

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
	1 <sup>st</sup> Month	4 <sup>th</sup> Month onwards	1 <sup>st</sup> Month	4 <sup>th</sup> Month onwards
Target				
Fixed Component	Rs.25,000	Rs.40,000	Rs.25,000	Rs.35,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.10,000	Rs.10,000	Rs.10,000	Rs.10,000
Performance cum Continuity Bonus	Rs.2,000	Rs.2,000	Rs.2,000	Rs.2,000
<b>Total amount per month</b>	<b>Rs.40,000</b>	<b>Rs.55,000</b>	<b>Rs.40,000</b>	<b>Rs.50,000</b>
<b>Components</b>	<b>Rs.4,80,000</b>	<b>Rs.6,60,000</b>	<b>Rs.4,80,000</b>	<b>Rs.6,00,000</b>
<b>(in Rs. Per annum)</b>				

**ELIGIBILITY: BBA/BCOM/BCA/BA (Passing out Year 2021)**

**[ Only those candidates who are willing to make a career in Sales should apply. ]**

### **SELECTION PROCESS:**

- A recorded PPT shall be shared a day before to the TPO for sharing the same with the students. Students are expected to go through the same before the day of the drive.
- **On the day of the drive the process would comprise of GD (Groups of 10-15 students) and Personal Interview.**
- All those who are shortlisted on the day of the drive, they shall have a Final Round of interview via Skype within few days from short listing.
- **After Selection, Offer letters shall be mailed directly to the students.**

### **PROCESS OF REGISTRATION:**

1. PFB the registration link for all the students who are interested in the Job Profile.

Link: [https://docs.google.com/forms/d/e/1FAIpQLSenwBltzJtVZR4shC\\_heFL4gQ5aXOTGIIDzABpSrppAuFcBzA/viewform?vc=0&c=0&w=1&flr=0&gxids=7757](https://docs.google.com/forms/d/e/1FAIpQLSenwBltzJtVZR4shC_heFL4gQ5aXOTGIIDzABpSrppAuFcBzA/viewform?vc=0&c=0&w=1&flr=0&gxids=7757)

2. Last date for registration is **3<sup>rd</sup> October 2020 till 06:00 PM.**

Sd/-



**HEAD – TRAINING & PLACEMENTS**

Disclaimer: The information mentioned above is as shared by the employer. The institution will not be responsible for any deviation.