#### **ARKA JAIN UNIVERSITY**

# TRAINING & PLACEMENT DEPARTMENT

**PLACEMENT DRIVE: HIKE EDUCATION** 

NOTICE NO.: AJU/T&P/UG/0043/19-20

DATE: 01/09/2020

## **COMPANY PROFILE**

Hike Education is an online education platform to help individuals develop their professional potential in the most engaging learning environment. Online education is a fundamental disruption that will have a far-reaching impact. At Hike Education, we are working towards transforming this online education wave into a tsunami!!!!

#### JOB PROFILE DOMAIN:

**Business to Customers** 

Business to Business.

#### **DESIGNATION: CAREER DEVELOPMENT MANAGER**

## JOB DESCRIPTION:

- 1. 70% inside sales & 30% outdoor meetings
- 2. Achieving enrolment targets (End to End Sales).
- 3. Lead generation through cold calling.
- 4. Meeting & Counselling prospective students (mostly working executives in various industries)

### **REMUNERATION DETAILS:**

INR 5.04 LPA

Particulars Description:

Locations: Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur

Components (in Rs. Per Annum): Rs. 4,38,000/-

Fixed Component: Rs. 20,000/-

Daily Travel Reimbursement: Rs. 4500/-

Monthly Incentives: Rs. 10000/-

JOB LOCATION: Delhi, Mumbai, Gurgaon, Hyderabad & Jaipur.

SELECTION PROCESS: Online Interview through zoom

ELIGIBILITY CRITERIA: Graduates (BBA / BCA / BCOM)

### **PROCESS OF REGISTRATION:**

1. E- Mail Your Resume to <a href="mailto:placements@arkajainuniversity.ac.in">placements@arkajainuniversity.ac.in</a>

- 2. The Subject Line Of Your Mail Must Be Mentioned As "HIKE EDUCATION"
- 3. Resume must be in Standard Format MS Word File. Resume file name must be Student's Own Name
- 4. Resumes In Any Other Format Will Be Rejected.
- 5. Kindly send your Resume by 2:00 PM, 2<sup>nd</sup> September 2020.

Sd/-

**HEAD – TRAINING & PLACEMENTS** 

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Disclaimer: The information mentioned above is as shared by the employer. The institution will not be responsible for any deviation.