# ARKA JAIN UNIVERSITY TRAINING & PLACEMENT DEPARTMENT PLACEMENT DRIVE: HIKE EDUCATION

## NOTICE NO. : AJU/T&P/PG/0040/19-20 DATE : 01/09/2020

## **COMPANY PROFILE**

Hike Education is an online education platform to help individuals develop their professional potential in the most engaging learning environment. Online education is a fundamental disruption that will have a far-reaching impact. At Hike Education, we are working towards transforming this online education wave into a tsunami!!!!

JOB PROFILE DOMAIN : Business to Customers Business to Business.

## **DESIGNATION : CAREER DEVELOPMENT MANAGER**

#### JOB DESCRIPTION:

- 1. 70% inside sales & 30% outdoor meetings
- 2. Achieving enrolment targets (End to End Sales).
- 3. Lead generation through cold calling.
- 4. Meeting & Counselling prospective students (mostly working executives in various industries)

**REMUNERATION OFFERED :** 

Remuneration details: INR 5.40 LPA

Particulars Description : Locations : Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur Components (in Rs. Per Annum) : Rs. 5,40,000/-Fixed Component : Rs. 25000/-Daily Travel Reimbursement : Rs. 4500/-Monthly Incentives : Rs. 12500/-Performance cum Continuity Bonus : Rs. 3000/-Total Amount Per Month : Rs. 45000/-

#### **DESIGNATION : HR RECRUITER**

JOB DESCRIPTION :

- 1. Understanding the manpower Requirements.
- 2. Sourcing the relevant profiles from various portals.
- 3. Telephonically screening the sourced profiles.
- 4. Lining up candidates according to the parameters.
- 5. Achieving and exceeding the set targets.

#### **REMUNERATION DETAILS:**

#### INR 3.60 LPA

Particulars Description : Locations : Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur Components (in Rs. Per Annum) : Rs. 3,60,000/-Fixed Component : Rs. 18,000/-Performance cum continuity bonus (3 months – Probation period) : Rs. 2,000/-Monthly Incentives (Target Base) : Rs. 7500/-Total Amount Per Month : Rs. 27,500/

## **SELECTION PROCESS :**

## 1. Online Interview through zoom

ELIGIBILITY CRITERIA : MBA (HR & MARKETING)

## **PROCESS OF REGISTRATION :**

1. E- Mail Your Resume to placements@arkajainuniversity.ac.in

- 2. The Subject Line Of Your Mail Must Be Mentioned As "HIKE EDUCATION "
- 3. Resume must be in Standard Format MS Word File. Resume file name must be Student's Own Name.
- 4. Resumes In Any Other Format Will Be Rejected.
- 5. Kindly send your Resume by 2:00 PM, 2<sup>nd</sup> September 2020.

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**HEAD – TRAINING & PLACEMENTS** 

Disclaimer : The information mentioned above is as shared by the employer. The institution will not be responsible for any deviation.