

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT DRIVE: URBAN ROOTS

NOTICE NO. : AJU/T&P/PG/0038/19-20

DATE : 31/8/2020

COMPANY PROFILE

Urban Roots Design is a women-owned business, operating out of Bangalore. We founded this company with one simple thought - to bring the healing and calming effects of plants into everyone's life. We believe that by consciously including plants in interior or architectural design, we can help people reconnect with nature, bring more awareness and improve their quality of life. We are passionate about what we do and aspire to be the "go to" solutions company for all plant needs.

Profile: Sales Executive

ROLES AND RESPONSIBILITIES:

1. Customer Interaction and site visits, for projects.
2. Project Maturation from the lead stage to the project implementation stage.
3. Prepare Project Estimates.
4. Keep enhancing his project conversion ratio, & meet the minimum project confirmation target.
5. Keep a strong & regular follow ups of each & every assigned leads.
6. Give a proper handover of design to the designers.
7. Give a complete & proper handover of confirmed projects.

REQUIREMENTS:

Excellent command over English
Good Communication Skill

REMUNERATION OFFERED :

CTC: INR 4.8 LPA [INR 3 LACS (Fixed) + INR 1.8 LACS (Variable)]

Job Location : Gurgaon

SELECTION PROCESS :

1. Online Interview through zoom

ELIGIBILITY CRITERIA :

1. MBA
2. 0 to 1 year working experience in any sales field.
3. Should know Driving & should be owing DL & any 2 wheeler.

There will be training of 15 days (classroom and field training) followed by a written test and presentation, Post which the students will be employed on a permanent basis.

PROCESS OF REGISTRATION :

1. E- Mail Your Resume to placements@arkajainuniversity.ac.in
2. The Subject Line of Your Mail Must Be Mentioned As **"URBAN ROOTS"**
3. Resume Must Be In Standard Format - MS Word File. Resume File Name Must Be Student's Own Name.
4. Resumes In Any Other Format Will Be Rejected.
5. Kindly send your Resume by 4:00 PM, 31st August 2020.

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer :The information mentioned above is as shared by the employer the institution will not be responsible for any deviation.