

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT DRIVE: HIKE EDUCATION

NOTICE NO. : AJU/T&P/PG/0002/20-21

DATE : 01/09/2020

COMPANY PROFILE

Hike Education is an online education platform to help individuals develop their professional potential in the most engaging learning environment. Online education is a fundamental disruption that will have a far-reaching impact. At Hike Education, we are working towards transforming this online education wave into a tsunami!!!!

JOB PROFILE DOMAIN :

Business to Customers

Business to Business.

DESIGNATION : CAREER DEVELOPMENT MANAGER

JOB DESCRIPTION:

1. 70% inside sales & 30% outdoor meetings
2. Achieving enrolment targets (End to End Sales).
3. Lead generation through cold calling.
4. Meeting & Counselling prospective students (mostly working executives in various industries)

REMUNERATION OFFERED :

Remuneration details: INR 5.40 LPA

Particulars Description :

Locations : Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur

Components (in Rs. Per Annum) : Rs. 5,40,000/-

Fixed Component : Rs. 25000/-

Daily Travel Reimbursement : Rs. 4500/-

Monthly Incentives : Rs. 12500/-

Performance cum Continuity Bonus : Rs. 3000/-

Total Amount Per Month : Rs. 45000/-

DESIGNATION : HR RECRUITER

JOB DESCRIPTION :

1. Understanding the manpower Requirements.
2. Sourcing the relevant profiles from various portals.
3. Telephonically screening the sourced profiles.
4. Lining up candidates according to the parameters.
5. Achieving and exceeding the set targets.

REMUNERATION DETAILS:

INR 3.60 LPA

Particulars Description :

Locations : Delhi/Gurgaon/Mumbai/Hyderabad/Jaipur

Components (in Rs. Per Annum) : Rs. 3,60,000/-

Fixed Component : Rs. 18,000/-

Performance cum continuity bonus (3 months – Probation period) : Rs. 2,000/-

Monthly Incentives (Target Base) : Rs. 7500/-

Total Amount Per Month : Rs. 27,500/

SELECTION PROCESS :

1. Online Interview through zoom

ELIGIBILITY CRITERIA : MBA (HR & MARKETING)

PROCESS OF REGISTRATION :

1. E- Mail Your Resume to placements@arkajainuniversity.ac.in
2. The Subject Line Of Your Mail Must Be Mentioned As “ **HIKE EDUCATION** ”
3. Resume must be in Standard Format – MS Word File. Resume file name must be Student's Own Name.
4. Resumes In Any Other Format Will Be Rejected.
5. Kindly send your Resume by 2:00 PM, 2nd September 2020.

Sd/-



HEAD – TRAINING & PLACEMENTS

Disclaimer : The information mentioned above is as shared by the employer. The institution will not be responsible for any deviation.