

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT DRIVE: DAFFODILS EDUCATION

NOTICE NO. : AJU/T&P/UG/0039/19-20

DATE : 06/08/2020

COMPANY PROFILE

Daffodils Education is a company working in Jamshedpur since 2006, Brand name is Smart Kids, which has now been associated with edtech startup Toppr.com for Jharkhand/Bihar.

PROFILE: Demand Manager/Sr. Demand Manager.

JOB DETAILS

1. Generate leads and work on the provided ones.
2. Cold callings and fix online/offline appointments with parents of child between class 5 - 12.
3. Give product demo on video calls/in-person meetings.
4. Getting sales conversion and meeting the desired weekly targets.

REMUNERATION OFFERED : 2.5 LPA to 6 LPA.

WORKING DAYS : 6 days a week, Off on Wed/Thurs.

CONTRACT : 6-12 months. (No security money, only 20 days pay on hold till FnF)

JOB LOCATION : Jamshedpur, Ranchi, Bokaro, Patna.

SELECTION PROCESS : Screening round (PI 1 : F2F / Video Call), F2F Interview 2 rounds.

PROBATION PERIOD : 30 to 60 days. (Stipend possible).

ELIGIBILITY CRITERIA : BBA/[B.COM](https://www.b.com)

JOB REQUIREMENT :

1. Any presentable Male/Female candidate who is willing to work with multiple sales targets and have the zeal to achieve it within a stipulated time.
2. Must be fluent in English and Hindi with great communication skills.
3. Preference will be given to candidate having own laptop.

SPROCESS OF REGISTRATION

1. E- Mail Your Resume to placements@arkajainuniversity.ac.in

2. The Subject Line Of Your Mail Must Be Mentioned As “Daffodils Education ”
3. Resume Must Be In The Standard Format – MS Word File. Resume File Name Must Be Student’s Own Name.
4. Resumes In Any Other Format Will Be Rejected.
5. Kindly send your Resume by 2PM 8 August 2020

Sd/-

A handwritten signature in black ink, appearing to read 'Heena', with a horizontal line drawn underneath it.

Head – Training & Placements

Disclaimer :The information mentioned above is as shared by the employer. The institution will not be responsible for any deviation.