

ARKA Jain University
Training & Placement Department
Placement Opportunity: *MAX Bupa*

Notice No. : AJU/T&P/UG/0037/19-20

DATE : 15/07/2020

COMPANY PROFILE SUMMARY

Max Bupa provides a hassle-free experience to all its customers. Cashless claim processing in 30 mins. Calculate Your Premium Now. Direct claim settlement. Refill Benefit. Tax Saving. Hospital Accommodation. Get 10% lifetime discount. Cashless Approval in 30min.

PROFILE: Management Trainee - Sales

KEY ROLES & RESPONSIBILITIES

- To uncover and explain the need for HEALTH INSURANCE products to customers and sell the appropriate product.
- Build a quality Agency by focusing on quality of hire and skilling them as required.
- Ensure that the Agents are engaged, motivated and productive by forging a strong relationship
- Ensure that Agents are constantly inducted and activated
- Acquire customers and generate the targeted amount of premium - Deliver Complete Product Information to Customers
- Manage the relationship with customers to ensure persistency & renewals
- Ensure adherence to all sales systems, operational, underwriting, compliance guidelines & ensure accurate data capture
- Ensure adherence to the defined sales process, AML & KYC guidelines, code of conduct & rules of the company

JOB TYPE: Full Time

JOB LOCATION:

1. Kolkata
2. Patna
3. Guwahati
4. Patna
5. Bardhaman
6. West Medinipur
7. Muzaffarpur
8. Ranchi

9.Malda

ELIGIBILITY CRITERIA:

- Eligible UG Courses: **BBA/ B.Com, B.A, BCA,**
- Batch: **2019/2020** Pass-out batch

SALARY:

Fixed Compensation:

- o For UG (BBA, B.Com, B.A, BCA) :- **2.85 LPA + Incentives**

OTHER BENEFITS:

- Mediclaim Policy - 2.50 lacs floater
- Mobile Reimbursement and Local conveyance Reimbursement etc. •

JOB REQUIREMENT

- Good command over English.

SELECTION PROCESS:

Telephonic Interview

PROCESS OF REGISTRATION

1. E- Mail Your Resume to placements@arkajainuniversity.ac.in
2. **Register your self in the given link before 10 am 16 July 2020**
<https://www.firstnaukri.com/careers/customised/landingpage/maxbupa/8july2020/east.html>
3. The Subject Line Of Your Mail Must Be Mentioned As “ **MAX Bupa** ”
4. Resume Must Be In The Standard Format – MS Word File. Resume File Name Must Be Student's Own Name.
5. Resumes In Any Other Format Will Be Rejected.
6. Kindly send your Resume by **10 am 16 July 2020**

Sd/-



Head – Training & Placements

Disclaimer : The information mentioned above is as shared by the employer the institution will not be responsible for any deviation.