

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
PLACEMENT OPPORTUNITY: MAX BUPA

NOTICE NO. : AJU/T&P/PG/0032/19-20

DATE : 15/07/2020

COMPANY PROFILE SUMMARY :

Max Bupa provides a hassle-free experience to all its customers. Cashless claim processing in 30 mins. Calculate Your Premium Now. Direct claim settlement. Refill Benefit. Tax Saving. Hospital Accommodation. Get 10% lifetime discount. Cashless Approval in 30min.

PROFILE: Management Trainee - Sales

KEY ROLES & RESPONSIBILITIES :

- To uncover and explain the need for HEALTH INSURANCE products to customers and sell the appropriate product.
- Build a quality Agency by focusing on quality of hire and skilling them as required.
- Ensure that the Agents are engaged, motivated and productive by forging a strong relationship
- Ensure that Agents are constantly inducted and activated
- Acquire customers and generate the targeted amount of premium - Deliver Complete Product Information to Customers
- Manage the relationship with customers to ensure persistency & renewals
- Ensure adherence to all sales systems, operational, underwriting, compliance guidelines & ensure accurate data capture
- Ensure adherence to the defined sales process, AML & KYC guidelines, code of conduct & rules of the company

JOB TYPE: Full Time

JOB LOCATION : Kolkata, Patna, Guwahati, Patna, Bardhaman, West Medinipur, Muzaffarpur, Ranchi, Malda

ELIGIBILITY CRITERIA :

- Eligible UG Courses: BBA/BMS, B.Com, B.A, BCA,
- Eligible PG Courses : MBA/PGDM
- Batch: 2019/2020 Pass-out batch

SALARY:

Fixed Compensation:

For PG (MBA/[M.COM](#)) : Rs. 3.15 LPA + Incentives

OTHER BENEFITS:

- Medclaim Policy – Rs. 2.50 lacs floater
- Mobile Reimbursement and Local conveyance Reimbursement etc.

JOB REQUIREMENT : Good command over English.

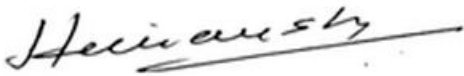
SELECTION PROCESS:

Telephonic Interview

PROCESS OF REGISTRATION :

1. E- Mail Your Resume to placements@arkajainuniversity.ac.in
2. Register your self in the given link before 10 am 16 July 2020
<https://www.firstnaukri.com/careers/customised/landingpage/maxbupa/8july2020/east.html>
3. The Subject Line Of Your Mail Must Be Mentioned As “ MAX Bupa ”
4. Resume Must Be In The Standard Format – MS Word File. Resume File Name Must Be Student’s Own Name.
5. Resumes In Any Other Format Will Be Rejected.
6. Kindly send your Resume by 10 am, 16 July 2020.

Sd/-



Head – Training & Placements

DISCLAIMER :

The information mentioned above is as shared by the employer. The institution will not be responsible for any deviation.