#### ARKA JAIN UNIVERSITY

# TRAINING & PLACEMENT DEPARTMENT PLACEMENT OPPORTUNITY: PIN CLICK

Notice	No.
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**Date:** 17/03/2020

### **COMPANY PROFILE SUMMARY**

Pin Click is a technology platform with strong offline integration providing property advisory solutions. Pin Click is one among the largest property advisory firm in the residential segment with offices in Bangalore, Pune, Delhi and Mumbai. They advise clients on investing in residential properties of Tier 1 Developers like Kolte, Patil, Hiranandani, Godrej, Lodha, L&T, Shapoorji, Prestige, Sobha, Brigade, Purvankara among others

**ORGANIZATION:** Pin Click

JOB TITLE: Inside Sales Executive

JOB TYPE: Full Time

LOCATION: Pune

**SALARY OFFERED:** CTC: 2.16 LPA

#### **ROLE AND RESPONSIBILITY:**

Outbound calls / doing cold calls from database.

- Generating meetings from database calling.
- Providing on-time pre-sales assistance to customer.
- Identifying Opportunities.
- Validating & Follow up on leads.
- Achieve monthly targets.
- Coordinate with internal teams as when required..

# **DESIRED CANDIDATE PROFILE**

- 1. Preference will be given to candidates with inside-sales experience
- 2. Candidate should possess execellent communication skills
- 3. Knowledge of MS Office
- 4. Must be a graduate
- 5. Confident and dynamic personality
- 6. Training of 7-10 days. Post which students will be employed on a permanent basis

## **PROCESS OF REGISTRATION**

- ➤ E-mail your nomination to placements@arkajainuniversity.ac.in
- ➤ Subject line of your E-mail must be mentioned as "Resume for Pin Click"

- > Resume must be in the MS Word format. Resume file name must be student's own name.
- > Resumes in any other format(s) will be rejected.
- Submission of resume in prescribed format should be done before 2pm 18 March 2020.

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**HEAD - TRAINING & PLACEMENTS**