

**ARKA JAIN UNIVERSITY**  
**TRAINING & PLACEMENT DEPARTMENT**  
**PLACEMENT DRIVE: CANARA HSBC**

Notice No.

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Date: 17-01-2020

**COMPANY PROFILE SUMMARY**

HSBC is one of the world's largest banking and financial services organizations. We serve more than 40 million customers through four global businesses: Retail Banking and Wealth Management, Commercial Banking, Global Banking and Markets, and Global Private Banking. Our network covers 65 countries and territories in Europe, Asia, the Middle East and Africa, North America and Latin America.

**NAME OF ORGANIZATION** : CANARA HSBC  
**JOB TITLE** : Sales Officer  
**JOB TYPE** : Full Time  
**LOCATION** : Agra, Ahmedabad, Bangalore, Bhopal, Bhubaneshwar, Calicut, Chandigarh, Chennai, Coimbatore, Dehradun, Delhi, Durgapur, Gurugram, Hubli, Hyderabad, Jaipur, Karnal, Kolkata, Lucknow, Ludhiana, Madurai, Mangalore, Mumbai, Patna, Pune, Raipur, Raipurwahati, Salem, Surat, Trichy, Trivandrum, Varanasi, Ranchi (Note: Basis the vacancy, candidates would be tried to offer their Home Locations.)

**REPORTING TIME** : 9 AM

**DATE OF INTERVIEW** : 21.01.2020 (Tuesday)

**VENUE** : **Amity University, Ranchi**  
Campus 2, Sai Arcade building, Near Big Bazar,  
Main Road, Ranchi, Jharkhand.

**ELIGIBILITY CRITERIA** : BBA, B.Com, BA, BCA, B.Sc., MBA

**SALARY PACKAGE OFFERED**

**BBA, B.Com, B.A, BCA, B.Sc.** : 2.5 to 2.8LPA + Incentives

**MBA** : 2.8 to 3LPA + Incentives

**OTHER BENEFITS**

**Hospitalization Insurance** : INR 2 Lacs ( covers self + employee + 2 kids ); parents and 3rd child premium to be borne by the employee as per Career Level 8 entitlements.

**Group Personal Accident** : INR 20 Lacs and Group Term Life - INR 25 Lacs

**Other** : Mobile Reimbursement and Local conveyance Reimbursement etc.

**JOB REQUIREMENT**

- To Achieve channel wise targets.(New & Customer Retention)
- To achieve desired Branch & Licensed Bank Staff Activation targets.
- To encourage & ensure branch staff are IRDAI licensed
- To create a healthy pool of lead generators across branches.
- To conduct Activities at branches to generate lead
- Achieve Customer Retention targets for the portfolio of 1st year and Overall collectable
- Achieve targets as prescribed for Branch/Licensed Bank Staff activation and productivity for Canara/OBC
- Activity management as per ACT.

### **APPLY LINK**

<https://www.firstnaukri.com/careers/customised/landingpage/canarahsbc/east.html>

If someone has not applied to the above link they can also attend the campus drive .

### **SELECTION PROCESS**

**Phase 1** : Application Gathering + Online Aptitude Test to be conducted in respective Campuses

**Phase 2** : List of Shortlisted candidates to be communicated to respective Campuses + Interview Process at a pre-decided Venue.

**Phase 3** : Final List of candidates offered will be communicated to the campuses

### **LIST OF DOCUMENTS**

Please find below the list of mandatory documents which are sure shot required on day of campus. **This has to be shared to be carried by the candidates during the process in soft copy format in a zipped folder.**

1. Updated resume.
2. Aadhar card with updated DOB in DD/MM/YYYY format. In case the students have only year of birth updated in Aadhar Card, they need to apply for DOB updation in advance.
3. Pan Card with updated DOB in DD/MM/YYYY format.
4. Graduation mark sheets, degree and post-graduation 1st year mark sheet for all students who are doing PG course.
5. 1st, 2nd year mark sheets for all students who are doing UG course.
6. 10th and 12th class mark sheets.
7. Relieving and experience letter for students with 1+ years of full time work experience (If you have any Experience)

Please note that the above list is non-negotiable. Please share with students for prior and smooth action.

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Sd/-

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**HEAD - TRAINING & PLACEMENTS**