

ARKA JAIN UNIVERSITY
TRAINING & PLACEMENT DEPARTMENT
Placement Drive : IY Software

Notice No. : AJU/T&P/UG/PG/19-20

Date : 04-02-2020

COMPANY PROFILE SUMMARY

IY Software is a leading agile software development company that combines a unique delivery approach with some of the most exceptional software development and quality assurance talent available in the industry. As your one-stop software solutions partner, we offer creative thinking and a sustained quality and reliability of service to help you realize your commercial goals through web and mobile application technology. Presently IY Software is investing around 85% of its revenue in IOT and Electronics Projects.

ORGANIZATION : IY Software
WEBSITE : <https://www.iysoftware.com/>
JOB TITLE / POST : Business Development Associate
JOB TYPE : Full Time
JOB SECTOR : Sales, Marketing, Business Development
LOCATION : PAN India
ELIGIBILITY COURSES : MBA / BBA (Marketing) / MCOM / MCA / BCA
GENDER : Male / Female
AGE CRITERIA : Min 18 years of age
SALARY PACKAGE : Stipend In Hand INR 1.8 Lacs Yearly (For first 6 Months) / Minimum In Hand INR 28 Thousand Monthly (Post Six Months)
JOINING PERIOD : Immediate

JOB REQUIREMENT

UG / PG Cut-off Score : Cumulative Average Marks – 60% and above.
Targets : Specific targets will be given to each candidate for every month. Strict action will be taken against the candidates as per the Govt. Marketing norms.

Financial Bond for 6 months of 50 Thousand

Traveling expenses during marketing and Bonus per sale will be given extra.

Candidates should have:

1. 2 Copies of RESUME
2. 2 Sets Photocopies of all Mark sheets (10th / 12th / Other Qualification)
3. 2 Passport Size Photograph
4. College ID/Any other Photo ID

JOB DESCRIPTION

You will begin in an individual contributor's role, working in a team of go-getters to help spread the IY Software various software solutions in your city. You would be showcasing the unique Software products to customers coupled with taking up a sales responsibility in your zone.

PREFERRED SKILL SETS

1. Keen interest in education.
2. Being interested in solving customer (academic) issues.
3. A knack for sales and positioning an idea.

SELECTION PROCESS

1. Either a Telephonic Interview or a Campus Placement Drive
2. Face to Face interview (in case of Campus Placement Drive)

PROCESS OF REGISTRATION

- E-mail your nomination to placements@arkajainuniversity.ac.in

- Subject line of your E-mail must be mentioned as "RESUME_IY SOFTWARE".
- Resume must be in the MS Word format. Resume file name must be student's own name.
- Resumes in any other format will be rejected.
- Submission of resume in prescribed format should be done before 11:00 am, 5th February 2020.
- Coordinating Placement Officer : Shashi Kant (WA No. – 9572832227)

Sd/-



HEAD – TRAINING & PLACEMENT