

Notice No- AJU/R/255
Company Name-Extramarks

Date-04-May-19

ARKA Jain University **Training & Placement Department**

PLACEMENT DRIVE:: Extramarks

Extramarks provides learning solutions to students of K-12 segment. It's learning App has become extremely popular amongst students in India and abroad. Premier schools in India are already using Extra marks learning solutions to deliver education to students.

Extra marks also prepare students for entrance examinations through Learning App and Smart Coaching Centers for IIT-JEE and Medical. These centers provide perfect blend of expert faculty and digital technology to ensure concept based learning instead of rote learning.

Offices in: Singapore, India, South Africa, Middle East & Indonesia

PROFILE: Business Development Executive (BDE)

Role : Direct Sales | Domain : B2C | Location : Pan India

JOB Description:

You will start your journey at Extramarks Education Pvt. Ltd. as an individual contributor working in a team to introduce and showcase the unique way in which Extramarks helps students learn better. You will also be responsible for mentoring these students and will play a role in their learning journey. Your key role will be to connect with students and parents across North, East and West India and explain to them in person, about one of the world's most loved learning apps and how it will help the student learn not just for exams, but much beyond.

Sector: Education Sector mainly focusing on K-12 Segments.

JOB TYPE: Full time (Working Days: 5 days of work and alternate week 6 days a week [Wednesday to Sunday], (Tuesday to Sunday)

Salary Package Offered for Direct Sales Role:

CTC : Initial Rs. 3 Lakhs upto Rs. 8 Lakhs*.

For the first two months : Rs. 3 Lakhs [Rs.25000 {fixed pay} + Monthly incentive + Quarterly incentive + OLA Money for Travel Purpose]

***Based on the first two month's performance, the sales person will be promoted to one of the three grades which are mentioned below, and the sales person would be entitled for the below mentioned salary scales:-**

Grade 1 : Sales person gets a fixed salary of Rs. 7 – 8 Lakhs.

Grade 2 : Sales person gets a fixed salary of Rs. 6 – 7 Lakhs.

Grade 3 : Sales person gets a fixed salary of Rs. 5 – 6 Lakhs.

ELIGIBILITY CRITERIA: MBA (Only those should apply who are willing to make a career in Sales & Marketing)

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JOB REQUIREMENT:

- Passionate about changing the way millions of children learn globally
 - Super energetic and driven to spread better learning
 - A strong believer that good Education can create an everlasting impact
 - Someone who has strong communication skills and can persevere
 - Interested in speaking to, counseling and guiding students
- Driven by the idea of helping children become lifelong learners

***Initial 10 days of training will be in Noida/Bangalore and then the candidates will be relocated to the respective locations for which they have been hired.**

Process of Registration:

- E - Mail your resume to placements@arkajainuniversity.ac.in with cc to the STUDENT PLACEMENT CO-ORDINATOR's EMAIL ID zebab.jgi@gmail.com and to your HOD.
- The subject line of your mail must be mentioned as "**Resume for EXTRAMARKS – MBA**".
- Resume must be in the Standard format - MS Word file. Resumes in any other format will be rejected.
- **The last date to submit resume is 5th MAY 2019 till 6.00 pm only.**

Sd/-

Head – Training & Placements

Disclaimer :The information mentioned above is as shared by the employer the institution will not be responsible for any deviation.