Company Name-NIIT Jamshedpur

Notice No: AJU/R/167

Date: January 29, 2019

ARKA Jain University <u>Training & Placement Department</u> <u>PLACEMENT DRIVE:NIIT Jamshedpur</u>



NIIT is an Indian MNC, with its footprint across 40 nations, offering training and development solutions to Individuals, Enterprises and Institutions. The company, which was set up in 1981 to help the nascent IT industry overcome its human resource challenges, today ranks among the world's leading training companies owing to its vast, yet comprehensive array of talent development programs.

Profile Name: Business Development Executive

Job Profile:

- 1. Do Marketing and Branding Plan for the assigned territory under permissible budget.
- 2. Connecting with Colleges, Coaching & Tuition Houses for student connect, knowledge sharing workshops, Database generation.
- 3. Conduct targeted events for lead generation.
- 4. Connect with companies for placement of students.
- 5. Student and Parent counseling. Extend support to FO team with home visits.
- 6. Take control of front office activities.
- 7. Proper reporting with data management.

Job Type: Full time

Place of posting: NIIT Jamshedpur.

Eligibility: MBA / PGDM Specialization in Sales & Marketing (Final Year) with 50% marks throughout

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Salary Package Offered: Rs. 1.20 to 1.44 LPA (To be discussed in interview)

Selection Process: 2 Rounds of Face to Face Interview

Process of Registration:

- E Mail your resume to the STUDENT PLCEMENT COORDINATOR MS. ZEBA BUKHTAYAR'S email id zebab.jgi@gmail.com with a cc to your HOD.
- The subject line of your mail must be mentioned as "Resume for NIIT-Jamshedpur".
- · Resume must be in the Standard format MS Word file. Resume file name must be Student's own name. Resumes in any other format will be rejected.
- The last date to submit resume is 29th January 2019 till 6.30 pm only.

Sd/-

Head – Training & Placements

Disclaimer: The information mentioned above is as shared by the employer the institution will not be responsible for any deviation.