

Notice No: AJU/R/162

Date: 28-1-2019

ARKA Jain University
Training & Placement Department

PLACEMENT DRIVE:: SHRIRAM GENERAL INSURANCE

A Brief Company Profile:

Shriram General Insurance (SGI) is a part of **Chennai Based Shriram Group**. Shriram Group, established in 1974, having a turnover of more than 90,000 Crore, is among the leading corporate houses in India and is a major player in the Indian Financial Services sector. Shriram Group's focus is on Financial Services that reach out to a large number of common people – providing them opportunities to improve their prosperity. Shriram Group has over One Crore customers 1,20,000 Agents / Associates, over 50,000 Employees, and over 2400 branches spread all over the Country. SANLAM is our Equity partner-74% owned by Shriram Group & 26% with Sanlam Group (South Africa). SANLAM is a leading Financial Services Group of South Africa with a market capitalization of Rs. 30,000 crores and more than Rs. 3,20,000 crores Asset under Management. SANTAM is a part of Sanlam Limited, which is engaged in short-term insurance cluster and is the leading short-term insurance company in South Africa.

Website- www.shriramgi.com

Profile Name - Marketing Executive/ Management Trainee

- **Education :** MBA (Marketing)
- **Location :** Jharkhand
- **Minimum Tenure Commitment with the Company:** 2 Years Service Bond
- **Remuneration:** Rs 1.8 LPA- 2.4 LPA + Fuel reimbursement + Mobile reimbursement + Incentives (as applicable)

Job Description -

- Recruitment of the general insurance Advisors/Agents.
- Preparing monthly plans of business and implementing them for achievement of desired performance.
- Training the Advisors/Agents, about the products of the company.
- Motivating the Advisors for the sales and better services to Customers.
- Explanation of the company products with the necessary documentation.
- Developing full potential of the team so that each one of them achieves their respective targets.
- To generate the new business in the field of motor and other non-motor Insurance.

- To appoint new Advisors/Agents in the territory and generating the new business through them.
- Ensure sustainable growth of cross vertical business.

Skills Required -

- Good English communication skill (Oral as well as Written).
- Should possess flair of Sales and Marketing.
- Should possess good Data Management Skills.
- Should possess good Computer knowledge (MS Excel).
- Good reasoning and logical skills.
- Pleasing personality, self driven.

Please Note:

- Candidates should be ready to join immediately & all the papers should be cleared.
- Possession of a two wheeler is mandatory.

Process of Registration:

- **E - Mail** your resume to the STUDENT PLACEMENT COORDINATOR MS. ZEBA BUKHTAYAR'S email id **zebab.jgi@gmail.com** with a cc to HOD.
- The **subject line** of your mail must be mentioned as "**Resume for Shriram General Insurance**".
- **Resume must be in the Standard format - MS Word file. Resume file name must be Student's own name. Resumes in any other format will be rejected.**
- **The last date to submit resume is 27th January 2019 till 6.00 pm only.**

Disclaimer :The information mentioned above is as shared by the employer the institution will not be responsible for any deviation.

With best regards,

Himanshu Kr. Sinha

Head - Admissions & Placements,

ARKA Jain University

Campus Address :312, Opp Kerala Public School, Mohanpur, Gamharia, Jamshedpur (Jharkhand)

City Office : D-28, 2nd Floor, Danish Arcade, Opp. Asian Inn Hotel, Dhatkidih, Jamshedpur (Jharkhand)