

Notice No-AJU/R/135

Date-07-Nov-19

Company Name-Just Dial

Notice No. AJU/R/135

ARKA JAIN UNIVERSITY
Training & Placement Department

Notice

“Registration for Placement Drive”
Organization: JUST DIAL

About Just Dial (www.justdial.com)

Just Dial Limited is India's No. 1 Local Search engine that provides local search related services to users across India. The company's operations began in 1996 with offering local search services. Under the JustDial brand. Justdial's search services bridge the gap between users and businesses by helping users find relevant providers of products and services effortlessly, while helping businesses listed in Justdial's database to market their offerings.

Justdial has a database of approximately 21.8 million listings as of March 31, 2018. It has 112 million quarterly unique users across web, mobile, App & voice platforms as of March 31, 2018. With the registered & corporate office based in Mumbai, Justdial also has offices across India in Ahmedabad, Bengaluru, Chandigarh, Chennai, Coimbatore, Delhi, Hyderabad, Jaipur, Kolkata and Pune.

Job Details

Job Title: **Certified Internet Consultant (Field Based)**

Desired Competencies

Knowledge-

- Basic knowledge of methods involved in showing, promoting, and selling products or services.
- Basic Computer Knowledge
- English and Regional Language.
- They should have fair idea about local locations or areas

Skills-

- Talking to customers to effectively convey information.
- Judging Customer Behaviour and accordingly moulding the sales pitch
- Interaction with customer to ascertain and evaluate needs and wishes of customer.
- Listening to what Customer is saying and asking questions as appropriate
- The ability to speak clearly so that it is understandable to a customer.

Attitude-

- Sales strategies and tactics, product demonstration and sales techniques
- The ability to communicate information and ideas in speaking so others will understand
- The ability to listen to and understand information and ideas presented through spoken words and sentences

experienced both can apply.

sales or Cold calling sales experience would be an added advantage.

about JD service

information of every small / big SME of the area and capture all his data- name of the
agent, contact details, products and services, photograph of the establishment, videos if any, menu

interest for JD products to Customer.

to generate revenue for the company.

Office once a week

Position:

Position :

PGDM with Marketing Specialization

Posting: Jharkhand

CTC- INR 2,59,000/- for Jharkhand location.

Salary during probation period: 17K (Further PF+ESI+PT deduction)

Salary after probation period: 20K (Further PF+ESI+PT deduction)

onus pay.

Candidates should have their own Tab (Samsung Galaxy Tab A SM-T355YZAAINS Tablet (8 inch, 4G-LTE + Voice Calling, Smoky Titanium.)) or should be ready to buy one; the cost of the Tab will be reimbursed to the employees in monthly installments. The cost of the Tab will get paid by the company in 17 installments on the actual cost or maximum up to a value of INR 25,000/-

Office hours

Week (Sunday off)

Jharkhand

Registration:-

Students should mail their updated resume to our e-mail id urkajainuniversity.ac.in with a cc to Student Placement Coordinator Akash verma1009@gmail.com and Charu Ma'am. The mail subject line must be **the Recruitment with JUST DAIL.** Your mail must be cc marked to the Student Placement will finally arrange to forward all in one single mail.

Applications will be accepted only till 02:00 pm, 06th November 2018.

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Information shared above is as shared by the employer and the institution will not be responsible for